BRITISH COLUMBIA

BC STATS

Ministry of
Management Services

Dan Schrier
(250) 387-0376
Dan.Schrier@gems3.gov.bc.ca
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Exports ◆ January 2003

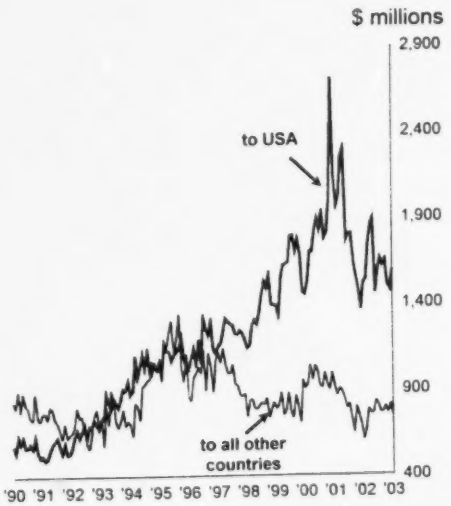
- The value of BC origin exports increased 10% in January compared to the same month in 2002. Energy products led the way with a 65% year-over-year jump. Rising prices for natural gas in particular, but also electricity, are partially responsible for the increase, but quantities of these goods exported are up as well. A combination of cold weather and global uncertainty over tensions in Iraq and elsewhere has helped push up the price for these commodities and for the short-term, at least, this price inflation will likely be sustained resulting in higher revenues from energy exports.

- In the forest sector, the story was mixed in January. Pulp shipments were up markedly, with the value of BC pulp exported rising 27% year-over-year. This was despite a 20% drop in shipments to the European Union. Falling prices for newsprint resulted in a 5% drop in the value of exports of that product. However, the big story continues to be softwood lumber. Overall, shipments of lumber fell by over 16% driven by a 23% decline in exports to the United States. The drop was due solely to price deflation as the quantity of lumber shipped actually increased compared to January 2002. It is unlikely prices will rise anytime soon as BC manufacturers continue to run at full capacity in an effort to drive down operating costs and continue producing despite punishing duties payable on exports to the US.

- Revenue from exports of machinery and equipment was down almost 10% compared to the same month a year earlier. A drop in shipments of motor vehicles and parts (-23%) was responsible for approximately a third of the decline.

- With the exception of Western Europe (-3%), the value of exports to most of BC's major trading partners was up in January. Shipments to Japan grew 20% with exports of coal (+79%) and metallic mineral products (+109) leading the way. Shipments to the United States rose 5%, mostly on the strength of energy commodities. Exports to the Pacific Rim (excluding Japan) jumped 50%, although Hong Kong (-26%) and Australia (-33%) experienced significant declines.

Rising energy prices are driving the value of BC origin exports higher



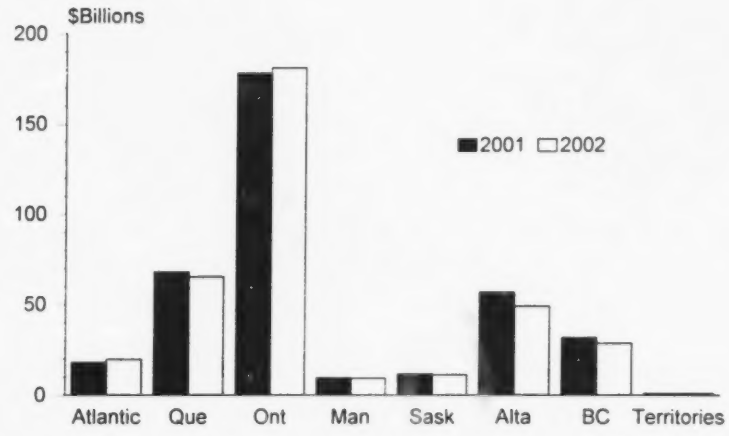
Review and Outlook for BC Exports

2002 in Review

The value of BC origin commodity exports fell almost 10% from 2001 to 2002. Commodity prices were the driving force behind the decline, particularly for energy products. The price spike for electricity and natural gas that occurred in late 2000 and early 2001 helped inflate export figures and when prices returned to more normal levels in 2002, the value of exports consequently dropped. This is particularly apparent with respect to exports of electricity, which increased by 37% in terms of quantity from 2001 to 2002, but fell 87% in terms of value. The implicit price of electricity exported from BC plummeted from over $340 per megawatt hour in 2001 to just over $33 per megawatt hour in 2002, a 90% decline. Natural gas did not have quite as dramatic a drop in price, but the implicit price differential was still quite substantial (-37%).

Falling prices for energy and forest products resulted in lower values for BC origin exports in 2002

Falling energy prices were the main reason for the drop in value of exports from BC and Alberta



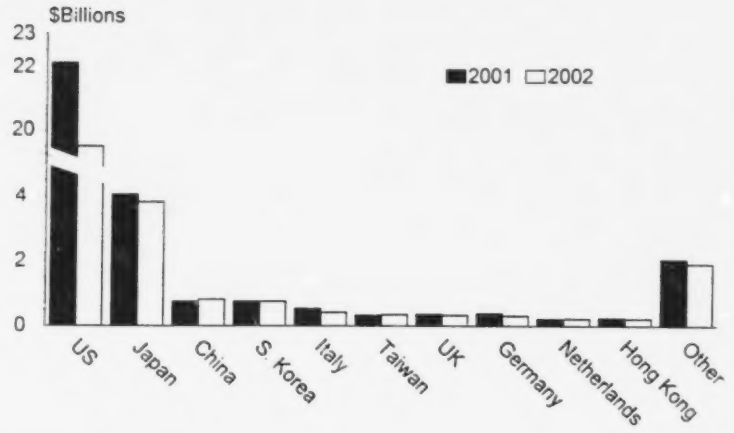
As a result of the substantial drop in energy prices, Alberta (-14%) and BC (-10%) suffered the largest drops in value of exports of all provinces in Canada

Commodity prices in the forest sector also had a negative effect on the value of BC origin exports. Prices for both pulp and newsprint were down from a year earlier and exports of these goods dropped both in terms of quantity and value. The softwood lumber dispute with the United States also affected exports, but in an unexpected way. Duties averaging 27.2% on Canadian softwood lumber destined to the US became payable as of May 22, 2002. Canadian companies, particularly in BC, responded to the duties by ramping up production at efficient mills and closing down inefficient mills in order to minimise costs. As a result, the lumber market became oversupplied and prices fell. Despite the punishing duties, BC producers shipped just under 7% more lumber (to all destinations) in 2002, but the value of exports was 4% lower than a year earlier.

BC lumber companies increased production to minimise costs, which helped drive down prices such that despite an increase in the volume of exports, the value fell

The combination of price deflation for energy and forest products drove the value of exports to the United States down from $22.1 billion in 2001 to $19.5 billion in 2002. However, the US was not the only country to spend less on BC origin exports in 2002. Of the top ten destinations for BC commodity exports in 2002, seven experienced a decline in the value of shipments from BC.

The value of BC origin exports declined for most destinations in 2002



Seven of the top ten destinations for BC exports in 2002 experienced a decline in the value of shipments from British Columbia

Outlook for 2003

The large number of variables involved in matters of trade makes it difficult to predict what the year 2003 will yield in terms of the value of exports from BC, but it is probably safe to say that one should not expect robust growth. Geopolitical uncertainty arising from the possible conflict in Iraq and terrorist threats, combined with uncertainty regarding the softwood lumber issue could negatively impact BC exports, but, on the other hand, if commodity prices improve, the value of BC exports could also rise.

The threat of a war in Iraq is having a dampening effect on the global economy and could result in reduced demand for BC exports

The looming conflict in Iraq has cast a shadow over economic growth in many countries, not the least of which has been the United States. The impact of the uncertainty over Iraq has resulted in soaring costs for oil and delays in investment decisions, keeping growth of the US economy at modest levels. While Canadian economic growth has been more robust, significantly outpacing that of its neighbour to the south, a continuing slump in the US will almost certainly become a drag on the Canadian economy as well unless fortunes turn around quickly. With the United States taking in almost two-thirds of BC origin exports, the health of the US economy and the quantity of US housing starts will heavily influence the strength of BC exports. If American manufacturers are producing less, they will need fewer British Columbia material inputs and if American consumers continue to cut back on

spending, that will translate into less demand for BC products as well. This indicates that if BC exports are to experience strong growth in 2003, there needs to be a quick resolution to the situation in Iraq.

Compounding the problem of a lethargic US economy is an even greater economic slowdown in Japan. British Columbia depends on Japan as a customer for its exports more than any other province in Canada. In 2002, 12% of BC exports went to Japan, but this is well down from about 28% in 1990. Economic difficulties have plagued Japan for several years now, reducing Japanese demand for BC goods, such as coal, that are used as inputs to Japanese production. Since the Japanese economy is export-dependent, not unlike BC, it too will suffer in the event of a war in Iraq, and subsequently, Japanese demand for goods from BC will likely fall. In addition to external factors, the Japanese economy continues to suffer from the slow pace of reform of its financial institutions. Most economists predict that economic growth in Japan in 2003 will be flat and this does not bode well for a significant increase in exports to that country.

Japan's economic difficulties have resulted in reduced demand for BC products

Another factor that will significantly impact the value of BC exports is the exchange rate. The American dollar is depreciating against many world currencies, including its Canadian counterpart and this will likely result in a lower value of exports from Canada. The Canadian dollar has already appreciated substantially against the US greenback in the first quarter of 2003, and there are signs that this could continue. The Bank of Canada recently raised its trend setting rate by 250 basis points and has indicated that there will be further increases later in the year. Meanwhile the US Federal Reserve Board is expected to keep a lid on rate increases until later in the year, possibly as late as October. This should help drive the Canadian dollar up even further and many economists are predicting it will go as high as between 69 and 70 cents US. This could have a two-pronged effect on Canadian exports. First, the cost of Canadian exports to American buyers will increase, which could reduce demand. Second, the value of exports in Canadian dollars will decline if the price (in American dollars) does not increase enough to offset the exchange rate effects.

The appreciation of the Canadian dollar could result in a reduction in the value of BC exports

This brings up the next crucial factor that will affect the value of BC exports, which is the price of commodities. On the positive side, prices for natural gas are expected to remain high. The combination of the conflict in Iraq, cold weather and a supply that is growing slower than demand will likely continue to exert upward pressure on natural gas prices. This should result in an increase in revenue from natural gas exports from BC.

Prices for natural gas are rising, which should help boost the revenue from natural gas exports from British Columbia

Prices for electricity may also rise in 2003, but according to BC Hydro, snow packs are at low levels, which may mean that surplus electricity available for export may be in short supply. If this is the case, it is possible that the volume of exports of electrical energy could fall off from last year's pace. If price increases are not enough to compensate for this drop in quantity, revenue from electricity exports will fall.

Low snow packs could result in a reduction in BC exports of electricity in 2003

The coal industry in BC is comprised primarily of metallurgical coal, which is used in manufacturing steel. Thermal coal, which is used for electricity generation, makes up only about 5% of all coal produced in the province and is sold mainly to the United States. Metallurgical coal is sold primarily to Asian markets, particularly Japan and South Korea and prices are set annually by contract. The contract price for coal sales to Japan, which bought over a third of all coal exported from BC in 2002, will be determined by April 1. The economic situation in Japan could play a large role in the volume of coal exported from BC in 2003. Not only will the Japanese likely be pushing for a lower contract price, but demand may remain low unless production in Japan rebounds.

Coal exports could depend to a large extent on the Japanese economy

One of the key export commodities for British Columbia is softwood lumber. While commodity prices will be a factor in volumes of lumber exported, the most significant determinant of levels of exports of lumber will be whether or not there is a resolution with regard to the dispute with the United States. Negotiations have been unsuccessful to date and the outlook for a negotiated settlement in the near term is looking dim. However, in the next few months preliminary decisions for both the NAFTA and WTO challenges will be released and if they find in favour of Canada it may make the Americans more flexible in their position. In addition, the appreciating Canadian dollar could make lumber less of an issue for the Americans as some of Canada's competitive advantage is eroded.

On the other hand, it is unlikely that Canadian manufacturers will be able to continue running at full capacity if prices do not improve. It is likely that Canadian mills will have to take some down time to allow the excess supply to be drained from the market. In the short-term, the combination of oversupply and the continuation of the trade dispute will probably have a negative effect on the value of trade in softwood lumber from BC. If the trade dispute is settled soon, prospects for the industry should improve.

The status of the softwood lumber dispute will have a significant effect on levels of lumber exports from BC

Commodity prices for pulp and paper products are improving, which bodes well for BC exports of these goods. Metals are also experiencing price inflation, particularly gold, which is benefiting from current global tensions. The outlook is for continued improvement for these goods once the conflict in Iraq is resolved.

British Columbia's revenue from exports in 2002 was affected primarily by commodity prices and the softwood lumber dispute. In 2003, these factors will again play an important role, but the situation in Iraq will possibly be the most significant determinant of the value of BC exports. The prospect of war, combined with a rising Canadian dollar and a prolonged softwood lumber dispute could lead to another decline in export revenue. On the other hand, rising commodity prices could offset some or all of these factors. The bottom line is that unless the Iraq situation is resolved quickly and the dispute over softwood lumber is settled, the prospects for strong growth in BC exports are slim. More likely, growth will be modest, and in a worst case scenario, there could be a third consecutive annual decline in the value of BC international goods exports.

Unless the conflict in Iraq and the softwood lumber dispute are settled, BC exports will likely experience little, if any, growth

Recent Feature Articles In British Columbia Origin Exports Release
Listed By Statistical Reference Date of Issue

03-01 *Review and Outlook for BC Exports*
(released March 2003)

02-12 *Team Canada Returns to Europe*
(released February 2003)

02-11 *Canada Courts the European Union for Freer Trade*
(released January 2003)

02-10 *Lumber Battle Takes an Unexpected Turn*
(released December 2002)

02-09 *Canada Looking to Shed Light on Trade With the Dark Continent*
(released November 2002)

02-08 *Canada's Share of US Softwood Lumber Market Slipping*
(released October 2002)

02-07 *FTAA: Free Trade for the Western Hemisphere?*
(released September 2002)

02-06 *The Changing Face of BC Exports*
(released August 2002)

02-05 *Japan's Economic Woes Translate to Reduced Trade for BC*
(released July 2002)

02-04 *Team Canada Promotes Trade With Mexico*
(released June 2002)

02-03 *Chile Warms Up to Trade With Canada*
(released May 2002)

02-02 *The Threat of American Protectionism*
(released April 2002)

02-01 *Canada Seeks to Increase Trade With India*
(released March 2002)

01-12 *Is "Runaway" Film Production in Canada Harming the U.S. Industry?*
(released February 2002)

01-11 *Team Canada Scouts Russia and Germany for New Trade Ties*
(released January 2002)

01-10 *Exploring China as a Market for BC's Wood Products*
(released December 2001)

01-09 *Is Trade Threatened by Security?*
(released November 2001)

01-08 *Thirst for Energy Powers British Columbia's Exports*
(released October 2001)

01-07 *International Trade in High Technology Goods and Services*
(released September 2001)

01-06 *Interprovincial and International Trade in Goods and Services*
(released August 2001)

01-05 *Buy Low, Sell High: Trade in Electricity*
(released July 2001)

01-04 *Attack of the Canadian Tomatoes*
(released June 2001)

01-03 *The Softwood Lumber Dispute*
(released May 2001)

01-02 *(no article)*

01-01 *(no article)*

00-12 *(no article)*

00-11 *After Much Economic Diversification, B.C. Exports Are Still Mainly Resource Based (released January 2000)*

00-10 *Ambitious Western Hemisphere Trade Agreement Could Help Shape Canadian Trade In New Decade (released Dec. 2000)*

00-09 *Trade Growth Tied To Transportation Infrastructure*
(released November 2000)

00-08 *Some Familiar Patterns Developing In Trade Between China and British Columbia (released October 2000)*

00-07 *International Trade In Services Produces B.C.'s Only Trade Surplus*
(released October 2000)

NOTES

Countries Included Within World Regions:
(1) Western Europe: United Kingdom, Ireland, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland.
(2) Eastern Europe: other Europe, including all of Russia, Georgia, Kazakhstan, Kyrgyzstan, Moldova, etc.
(3) South East Asia: Malaysia, Brunei Darussalam, Singapore, Myanmar, Kampuchea, Laos, Indonesia, Philippines, Thailand, Vietnam.
(4) Africa: continental Africa, excluding Ethiopia, Libya, Somalia, Sudan, Egypt.
(5) South America: continental South America from Colombia and Venezuela south to Chile and Argentina, including offshore islands, but not Caribbean.
(6) Central America and Caribbean: from Guatemala and Belize to Panama, plus Caribbean Islands.
(7) Pacific Rim (including Japan): Japan, Hong Kong, Malaysia, Brunei Darussalam, Singapore, Laos, Mongolia, China, Indonesia, North Korea, South Korea, Philippines, Macau, Taiwan, Thailand, Vietnam, Australia, Fiji, New Zealand.
(8) Pacific Rim: as above, but excluding Japan.
(9) Middle East: from Turkey and Iran south through the Arabian Peninsula. Excluding Afghanistan and Pakistan, but including Cyprus, Ethiopia, Egypt, Somalia, Sudan and Libya.

'Selected Value-added Wood Products' category includes prefabricated houses, doors, windows, furniture, moulding, siding, etc. It does not include panel products, shakes, shingles or any pulp and paper products.

Revisions
Statistics Canada revises trade data for the previous three data years with release of the December data. The revision number is indicated in the footer of the tables (e.g., Rev 1 is the first annual revision, etc., and Prelim indicates it is the first release of data to December for that year). In addition to annual revisions, Statistics Canada revises the data for the previous data year every quarter (indicated in the footer by Rev Q1, etc).

Service Offered for Detailed Trade Statistics
For B.C. government statistics users requiring more detailed information on exports or imports, a special report service is offered through the address below:

Dan Schrier - Trade Statistics
BC STATS
553 Superior Street,
Victoria, B.C.
V8V 1X4
(250) 387-0376

This service is provided through the Trade Research and Inquiry Package (TRIP) computer reporting system. TRIP offers user-defined tabulations of export or import statistics for British Columbia, Canada, the United States and other countries. Tabulations can include information on commodities, countries, U.S. states, years, months, mode of transport, etc.

B.C. ORIGIN EXPORTS TO SELECTED DESTINATIONS

	JANUARY	YEAR-TO-DATE			ANNUAL		
	2003	2002	2003	CHANGE 2002-03	2000	2001	2002
	VALUES ($,000)			(%)	VALUES ($,000)		
United Kingdom	28,937	38,245	28,937	-24.3%	381,149	353,727	325,468
Germany	30,925	31,014	30,925	-0.3%	534,440	381,457	313,069
People's Republic of China	87,364	40,201	87,364	117.3%	740,742	761,036	815,938
Hong Kong	11,787	15,954	11,787	-26.1%	298,926	235,517	218,923
Taiwan	33,925	15,027	33,925	125.8%	421,909	332,933	345,328
Japan	276,571	230,933	276,571	19.8%	4,890,460	4,058,012	3,821,607
South Korea	65,380	43,958	65,380	48.7%	930,402	757,779	752,233
India	8,556	3,511	8,556	143.7%	99,498	118,153	118,131
Australia	12,247	18,358	12,247	-33.3%	250,682	171,881	184,231
Mexico	8,058	4,635	8,058	73.9%	57,677	83,241	78,979
United States	1,595,836	1,518,677	1,595,836	5.1%	22,196,066	22,110,102	19,533,196
other	179,660	202,204	179,660	-11.1%	2,947,964	2,416,122	2,168,872
Total International Exports	**2,339,246**	**2,124,673**	**2,339,246**	**10.1%**	**33,749,916**	**31,779,959**	**28,675,976**
1) Western Europe	154,170	159,660	154,170	-3.4%	2,610,888	2,148,294	1,774,322
2) Eastern Europe	1,483	1,307	1,483	13.5%	36,261	35,384	43,935
3) South East Asia	26,681	23,831	26,681	12.0%	610,856	333,127	386,241
4) Africa (exc. Egypt & Mid-East)	5,515	7,654	5,515	-27.9%	56,383	39,730	42,206
5) South America	18,723	15,040	18,723	24.5%	248,608	312,448	221,401
6) Cent. Amer. & Caribb. (exc. Mex.)	7,248	3,417	7,248	112.1%	54,345	71,767	59,632
7) Pacific Rim (including Japan)	518,832	392,740	518,832	32.1%	8,176,348	6,689,336	6,579,851
8) Pacific Rim (excluding Japan)	242,261	161,807	242,261	49.7%	3,285,888	2,631,324	2,758,244
9) Middle East	19,247	13,447	19,247	43.1%	167,969	142,678	183,916
	SHARE OF TOTAL (%)						
United Kingdom	1.2%	1.8%	1.2%		1.1%	1.1%	1.1%
Germany	1.3%	1.5%	1.3%		1.6%	1.2%	1.1%
People's Republic of China	3.7%	1.9%	3.7%		2.2%	2.4%	2.8%
Hong Kong	0.5%	0.8%	0.5%		0.9%	0.7%	0.8%
Taiwan	1.5%	0.7%	1.5%		1.3%	1.0%	1.2%
Japan	11.8%	10.9%	11.8%		14.5%	12.8%	13.3%
South Korea	2.8%	2.1%	2.8%		2.8%	2.4%	2.6%
India	0.4%	0.2%	0.4%		0.3%	0.4%	0.4%
Australia	0.5%	0.9%	0.5%		0.7%	0.5%	0.6%
Mexico	0.3%	0.2%	0.3%		0.2%	0.3%	0.3%
United States	68.2%	71.5%	68.2%		65.8%	69.6%	68.1%
other	7.7%	9.5%	7.7%		8.7%	7.6%	7.6%
Total International Exports	**100.0%**	**100.0%**	**100.0%**		**100.0%**	**100.0%**	**100.0%**
1) Western Europe	6.6%	7.5%	6.6%		7.7%	6.8%	6.2%
2) Eastern Europe	0.1%	0.1%	0.1%		0.1%	0.1%	0.2%
3) South East Asia	1.1%	1.1%	1.1%		1.8%	1.0%	1.3%
4) Africa (exc. Egypt & Mid-East)	0.2%	0.4%	0.2%		0.2%	0.1%	0.1%
5) South America	0.8%	0.7%	0.8%		0.7%	1.0%	0.8%
6) Cent. Amer. & Caribb. (exc. Mex.)	0.3%	0.2%	0.3%		0.2%	0.2%	0.2%
7) Pacific Rim (including Japan)	22.2%	18.5%	22.2%		24.2%	21.0%	22.9%
8) Pacific Rim (excluding Japan)	10.4%	7.6%	10.4%		9.7%	8.3%	9.6%
9) Middle East	0.8%	0.6%	0.8%		0.5%	0.4%	0.6%

See attached NOTES for countries within listed regions.

B.C. ORIGIN EXPORTS to ALL COUNTRIES
– SELECTED COMMODITIES –

	JANUARY	YEAR-TO-DATE				
				CHANGE	SHARE	
	2003 ($,000)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**629,687**	**708,036**	**629,687**	**-11.1%**	**33.3%**	**26.9%**
Lumber (softwood)	401,281	480,448	401,281	-16.5%	22.6%	17.2%
Cedar Shakes and Shingles	15,956	18,343	15,956	-13.0%	0.9%	0.7%
Plywood (softwood)	15,398	18,536	15,398	-16.9%	0.9%	0.7%
Selected Value Added Wood Products	71,766	72,403	71,766	-0.9%	3.4%	3.1%
other	125,286	118,305	125,286	5.9%	5.6%	5.4%
PULP AND PAPER PRODUCTS	**419,746**	**355,341**	**419,746**	**18.1%**	**16.7%**	**17.9%**
Pulp	240,775	189,800	240,775	26.9%	8.9%	10.3%
Newsprint	52,156	55,005	52,156	-5.2%	2.6%	2.2%
Paper, Paperboard - exc. Newsprint	114,947	96,488	114,947	19.1%	4.5%	4.9%
other	11,867	14,048	11,867	-15.5%	0.7%	0.5%
AGRICULTURE AND FOOD OTHER THAN FISH	**103,919**	**92,498**	**103,919**	**12.3%**	**4.4%**	**4.4%**
Fruit and Nuts	10,394	6,786	10,394	53.2%	0.3%	0.4%
Vegetables	11,599	6,712	11,599	72.8%	0.3%	0.5%
other	81,926	79,000	81,926	3.7%	3.7%	3.5%
FISH PRODUCTS	**58,994**	**59,488**	**58,994**	**-0.8%**	**2.8%**	**2.5%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	7,053	7,041	7,053	0.2%	0.3%	0.3%
Whole Salmon; Fresh, Chilled, Frozen	24,470	23,969	24,470	2.1%	1.1%	1.0%
Salmon; Canned, Smoked, etc.	2,147	3,579	2,147	-40.0%	0.2%	0.1%
other	25,324	24,899	25,324	1.7%	1.2%	1.1%
METALLIC MINERAL PRODUCTS	**112,698**	**86,329**	**112,698**	**30.5%**	**4.1%**	**4.8%**
Copper Ores and Concentrates	26,198	13,937	26,198	88.0%	0.7%	1.1%
Molybdenum Ores and Concentrates	8,816	4,451	8,816	98.1%	0.2%	0.4%
Unwrought Aluminum	39,969	33,685	39,969	18.7%	1.6%	1.7%
Unwrought Zinc	29,580	27,435	29,580	7.8%	1.3%	1.3%
other	8,135	6,820	8,135	19.3%	0.3%	0.3%
ENERGY PRODUCTS	**455,608**	**275,281**	**455,608**	**65.5%**	**13.0%**	**19.5%**
Natural Gas	298,535	153,404	298,535	94.6%	7.2%	12.8%
Coal	106,873	95,987	106,873	11.3%	4.5%	4.6%
Electricity	32,895	20,691	32,895	59.0%	1.0%	1.4%
other	17,305	5,200	17,305	232.8%	0.2%	0.7%
MACHINERY AND EQUIPMENT	**258,560**	**287,080**	**258,560**	**-9.9%**	**13.5%**	**11.1%**
Motor Vehicles and Parts	40,538	52,864	40,538	-23.3%	2.5%	1.7%
Electrical/Electronic/Communications	46,032	40,369	46,032	14.0%	1.9%	2.0%
other	171,990	193,848	171,990	-11.3%	9.1%	7.4%
PLASTICS AND ARTICLES OF PLASTIC	**36,346**	**31,666**	**36,346**	**14.8%**	**1.5%**	**1.6%**
APPAREL AND ACCESSORIES	**14,848**	**15,946**	**14,848**	**-6.9%**	**0.8%**	**0.6%**
ALL OTHER COMMODITIES	**248,840**	**213,008**	**248,840**	**16.8%**	**10.0%**	**10.6%**
GRAND TOTAL	2,339,246	2,124,673	2,339,246	10.1%	100.0%	100.0%

BC STATS

(Rev 2 '00, Rev 1 '01, Prelim '02)

Source: Statistics Canada

B.C. ORIGIN EXPORTS to the U.S.A.
– SELECTED COMMODITIES –

	JANUARY	YEAR-TO-DATE				
				CHANGE	SHARE	
	2003 ($,000)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**457,786**	**527,687**	**457,786**	**-13.2%**	**34.7%**	**28.7%**
Lumber (softwood)	275,312	357,322	275,312	-23.0%	23.5%	17.3%
Cedar Shakes and Shingles	15,354	18,100	15,354	-15.2%	1.2%	1.0%
Plywood (softwood)	11,123	12,995	11,123	-14.4%	0.9%	0.7%
Selected Value Added Wood Products	61,420	56,269	61,420	9.2%	3.7%	3.8%
other	94,577	83,001	94,577	13.9%	5.5%	5.9%
PULP AND PAPER PRODUCTS	**170,755**	**170,556**	**170,755**	**0.1%**	**11.2%**	**10.7%**
Pulp	46,879	44,604	46,879	5.1%	2.9%	2.9%
Newsprint	33,779	34,273	33,779	-1.4%	2.3%	2.1%
Paper, Paperboard - exc. Newsprint	80,494	79,119	80,494	1.7%	5.2%	5.0%
other	9,604	12,561	9,604	-23.5%	0.8%	0.6%
AGRICULTURE AND FOOD OTHER THAN FISH	**76,814**	**66,109**	**76,814**	**16.2%**	**4.4%**	**4.8%**
Fruit and Nuts	6,999	4,975	6,999	40.7%	0.3%	0.4%
Vegetables	6,317	6,248	6,317	1.1%	0.4%	0.4%
other	63,498	54,886	63,498	15.7%	3.6%	4.0%
FISH PRODUCTS	**41,553**	**44,539**	**41,553**	**-6.7%**	**2.9%**	**2.6%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	2,756	3,463	2,756	-20.4%	0.2%	0.2%
Whole Salmon; Fresh, Chilled, Frozen	23,050	23,752	23,050	-3.0%	1.6%	1.4%
Salmon, Canned, Smoked, etc.	93	101	93	-7.2%	0.0%	0.0%
other	15,653	17,224	15,653	-9.1%	1.1%	1.0%
METALLIC MINERAL PRODUCTS	**35,797**	**39,866**	**35,797**	**-10.2%**	**2.6%**	**2.2%**
Copper Ores and Concentrates	0	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	1,972	544	1,972	262.4%	0.0%	0.1%
Unwrought Aluminum	3,853	9,582	3,853	-59.8%	0.6%	0.2%
Unwrought Zinc	23,746	23,636	23,746	0.5%	1.6%	1.5%
other	6,226	6,103	6,226	2.0%	0.4%	0.4%
ENERGY PRODUCTS	**355,896**	**191,809**	**355,896**	**85.5%**	**12.6%**	**22.3%**
Natural Gas	298,535	153,404	298,535	94.6%	10.1%	18.7%
Coal	7,230	12,549	7,230	-42.4%	0.8%	0.5%
Electricity	32,895	20,691	32,895	59.0%	1.4%	2.1%
other	17,236	5,166	17,236	233.7%	0.3%	1.1%
MACHINERY AND EQUIPMENT	**200,255**	**249,497**	**200,255**	**-19.7%**	**16.4%**	**12.5%**
Motor Vehicles and Parts	37,708	50,546	37,708	-25.4%	3.3%	2.4%
Electrical/Electronic/Communications	31,323	29,871	31,323	4.9%	2.0%	2.0%
other	131,224	169,079	131,224	-22.4%	11.1%	8.2%
PLASTICS AND ARTICLES OF PLASTIC	**33,935**	**29,393**	**33,935**	**15.5%**	**1.9%**	**2.1%**
APPAREL AND ACCESSORIES	**14,142**	**15,634**	**14,142**	**-9.5%**	**1.0%**	**0.9%**
ALL OTHER COMMODITIES	**208,902**	**183,788**	**208,902**	**13.7%**	**12.1%**	**13.1%**
GRAND TOTAL	**1,595,836**	**1,518,877**	**1,595,836**	**5.1%**	**100.0%**	**100.0%**

BC STATS

(Rev 2 '00, Rev 1 '01, Prelim '02)

Source: Statistics Canada

B.C. ORIGIN EXPORTS to JAPAN
– SELECTED COMMODITIES –

	JANUARY	YEAR-TO-DATE				
				CHANGE	SHARE	
	2003 ($,000)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**127,474**	**126,947**	**127,474**	**0.4%**	**55.0%**	**46.1%**
Lumber (softwood)	88,000	84,271	88,000	4.4%	36.5%	31.8%
Cedar Shakes and Shingles	50	0	50	NA	0.0%	0.0%
Plywood (softwood)	3,270	3,279	3,270	-0.3%	1.4%	1.2%
Selected Value Added Wood Products	8,948	8,039	8,948	11.3%	3.5%	3.2%
other	27,207	31,357	27,207	-13.2%	13.6%	9.8%
PULP AND PAPER PRODUCTS	**34,842**	**33,777**	**34,842**	**3.2%**	**14.6%**	**12.6%**
Pulp	24,281	18,599	24,281	30.5%	8.1%	8.8%
Newsprint	6,871	14,112	6,871	-51.3%	6.1%	2.5%
Paper, Paperboard - exc. Newsprint	3,469	935	3,469	271.0%	0.4%	1.3%
other	220	130	220	69.4%	0.1%	0.1%
AGRICULTURE AND FOOD OTHER THAN FISH	**5,232**	**5,425**	**5,232**	**-3.6%**	**2.3%**	**1.9%**
Fruit and Nuts	1,009	522	1,009	93.3%	0.2%	0.4%
Vegetables	170	181	170	-6.4%	0.1%	0.1%
other	4,053	4,722	4,053	-14.2%	2.0%	1.5%
FISH PRODUCTS	**5,923**	**5,322**	**5,923**	**11.3%**	**2.3%**	**2.1%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	2,811	2,716	2,811	3.5%	1.2%	1.0%
Whole Salmon; Fresh, Chilled, Frozen	744	92	744	706.4%	0.0%	0.3%
Salmon; Canned, Smoked, etc.	5	47	5	-90.2%	0.0%	0.0%
other	2,363	2,467	2,363	-4.2%	1.1%	0.9%
METALLIC MINERAL PRODUCTS	**44,311**	**21,198**	**44,311**	**109.0%**	**9.2%**	**16.0%**
Copper Ores and Concentrates	17,535	0	17,535	NA	0.0%	6.3%
Molybdenum Ores and Concentrates	3,849	1,270	3,849	203.1%	0.5%	1.4%
Unwrought Aluminum	21,838	19,339	21,838	12.9%	8.4%	7.9%
Unwrought Zinc	288	309	288	-6.9%	0.1%	0.1%
other	801	281	801	185.7%	0.1%	0.3%
ENERGY PRODUCTS	**43,014**	**23,978**	**43,014**	**79.4%**	**10.4%**	**15.6%**
Natural Gas	0	0	0	NA	0.0%	0.0%
Coal	42,954	23,945	42,954	79.4%	10.4%	15.5%
Electricity	0	0	0	NA	0.0%	0.0%
other	59	33	59	82.5%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**5,036**	**3,255**	**5,036**	**54.7%**	**1.4%**	**1.8%**
Motor Vehicles and Parts	506	344	506	47.0%	0.1%	0.2%
Electrical/Electronic/Communications	1,142	1,641	1,142	-30.4%	0.7%	0.4%
other	3,387	1,270	3,387	166.7%	0.5%	1.2%
PLASTICS AND ARTICLES OF PLASTIC	**137**	**131**	**137**	**4.4%**	**0.1%**	**0.0%**
APPAREL AND ACCESSORIES	**268**	**115**	**268**	**133.9%**	**0.0%**	**0.1%**
ALL OTHER COMMODITIES	**10,335**	**10,785**	**10,335**	**-4.2%**	**4.7%**	**3.7%**
GRAND TOTAL	**276,571**	**230,933**	**276,571**	**19.8%**	**100.0%**	**100.0%**

(Rev 2 '00, Rev 1 '01, Prelim '02)

Source: Statistics Canada

B.C. ORIGIN EXPORTS to the EUROPEAN UNION
– SELECTED COMMODITIES –

	JANUARY	YEAR-TO-DATE				
				CHANGE	SHARE	
	2003 ($,000)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**18,776**	**20,545**	**18,776**	**-8.6%**	**13.1%**	**12.5%**
Lumber (softwood)	17,288	17,611	17,288	-1.8%	11.2%	11.5%
Cedar Shakes and Shingles	225	152	225	48.5%	0.1%	0.1%
Plywood (softwood)	987	2,205	987	-55.2%	1.4%	0.7%
Selected Value Added Wood Products	159	500	159	-68.3%	0.3%	0.1%
other	117	77	117	50.5%	0.0%	0.1%
PULP AND PAPER PRODUCTS	**62,923**	**75,499**	**62,923**	**-16.7%**	**48.0%**	**41.8%**
Pulp	58,603	72,782	58,603	-19.5%	46.3%	38.9%
Newsprint	0	0	0	NA	0.0%	0.0%
Paper, Paperboard - exc. Newsprint	4,317	2,717	4,317	58.9%	1.7%	2.9%
other	4	0	4	NA	0.0%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**2,433**	**4,954**	**2,433**	**-50.9%**	**3.2%**	**1.6%**
Fruit and Nuts	0	71	0	-100.0%	0.0%	0.0%
Vegetables	0	39	0	-100.0%	0.0%	0.0%
other	2,433	4,844	2,433	-49.8%	3.1%	1.6%
FISH PRODUCTS	**3,135**	**2,713**	**3,135**	**15.5%**	**1.7%**	**2.1%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	1,193	853	1,193	39.8%	0.5%	0.8%
Whole Salmon; Fresh, Chilled, Frozen	0	0	0	NA	0.0%	0.0%
Salmon; Canned, Smoked, etc.	1,615	1,858	1,615	-13.1%	1.2%	1.1%
other	327	3	327	12712.4%	0.0%	0.2%
METALLIC MINERAL PRODUCTS	**2,612**	**2,739**	**2,612**	**-4.6%**	**1.7%**	**1.7%**
Copper Ores and Concentrates	0	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	2,612	2,621	2,612	-0.3%	1.7%	1.7%
Unwrought Aluminum	0	69	0	-100.0%	0.0%	0.0%
Unwrought Zinc	0	0	0	NA	0.0%	0.0%
other	0	49	0	-100.0%	0.0%	0.0%
ENERGY PRODUCTS	**32,497**	**29,066**	**32,497**	**11.8%**	**18.5%**	**21.6%**
Natural Gas	0	0	0	NA	0.0%	0.0%
Coal	32,497	29,066	32,497	11.8%	18.5%	21.6%
Electricity	0	0	0	NA	0.0%	0.0%
other	0	0	0	NA	0.0%	0.0%
MACHINERY AND EQUIPMENT	**23,101**	**18,272**	**23,101**	**26.4%**	**11.6%**	**15.3%**
Motor Vehicles and Parts	823	671	823	22.7%	0.4%	0.5%
Electrical/Electronic/Communications	2,697	3,647	2,697	-26.1%	2.3%	1.8%
other	19,581	13,954	19,581	40.3%	8.9%	13.0%
PLASTICS AND ARTICLES OF PLASTIC	**707**	**236**	**707**	**199.5%**	**0.2%**	**0.5%**
APPAREL AND ACCESSORIES	**348**	**120**	**348**	**189.4%**	**0.1%**	**0.2%**
ALL OTHER COMMODITIES	**4,083**	**3,045**	**4,083**	**34.1%**	**1.9%**	**2.7%**
GRAND TOTAL	**150,615**	**157,188**	**150,615**	**-4.2%**	**100.0%**	**100.0%**

BC STATS

(Rev 2 '00, Rev 1 '01, Prelim '02)

Source: Statistics Canada

NUMBER

NUMÉRO

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20 Victoria Street
Toronto, Ontario M5C 2N8
Tel: (416) 362-5211
Toll free: 1-800-387-2689
Fax: (416) 362-6161

BRITISH COLUMBIA

BC STATS

Ministry of
Management Services

Dan Schrier
(250) 387-0376
Dan.Schrier@gems3.gov.bc.ca
April, 2003
Issue: 03-02

Exports ◆ February 2003

- The value of BC origin exports is up 11% year-to-date to February compared to the same period in 2002. Rising commodity prices contributed to the increase, particularly for natural gas and electricity, although quantities exported are also higher for these goods. With cold weather pushing up demand and growing geopolitical uncertainty also influencing prices, the value of BC exports of both natural gas (+137%) and electricity (+78%) rose substantially in the first two months of 2003 compared to 2002.

- The softwood lumber dispute continues to affect the value of BC lumber product exports. Lumber exports to the US have dropped 28% year-to-date compared to the first two months of 2002. Most of this decline is due to falling prices as a result of oversupply.

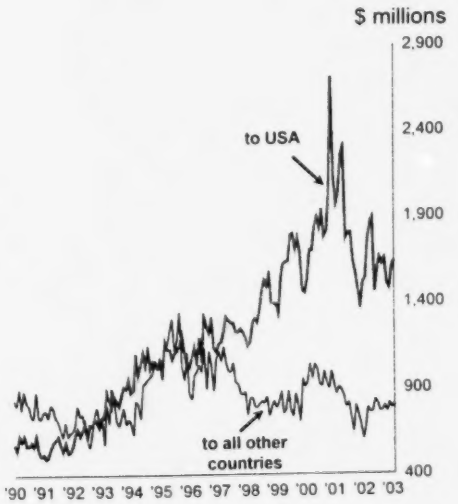
- Elsewhere in the forest sector, things are looking far more positive. Exports of pulp (+16%) and paper products excluding newsprint (+16%) have increased considerably year-to-date. Plummeting prices for newsprint have resulted in a 9% decline in the value of BC origin exports of that product.

- Exports of machinery and equipment are 9% lower than in the same period last year. A 28% drop in the value of shipments of motor vehicles and parts is driving much of the decline. This is due to the closure of Kelowna's Western Star Trucks assembly plant last fall.

- The value of exports of metallic mineral products has risen 39% in the first two months of 2003 compared to the same period last year. Much of this increase is the result of improving commodity prices.

- Declining shipments of coal (-10%) and pulp (-11%) are the main reason for a 2% drop in exports to the European Union. However, the value of exports to most other major destinations is up. Shipments to Japan increased 24% mostly on the strength of mineral products, particularly copper and aluminum. Exports to the US rose 6% due to rising prices in the energy sector. Shipments to China more than doubled (+129%) to just under $190 thousand.

BC origin exports are higher so far in 2003 compared to last year



Rising Log Exports Fuel Controversy

Log exports have stirred up controversy with the Americans arguing that there are not enough and forest sector workers complaining there are too many

One of the key issues in the softwood lumber dispute between Canada and the United States is the restriction on exports of raw logs from Canada, particulary British Columbia. The Americans argue that restricting exports of unprocessed logs in essence amounts to a subsidy to Canadian forest companies since putting logs up for auction will supposedly bring a higher price than companies are currently paying through the stumpage system. On the other side of the debate, those working in the forest sector say that there should be a complete ban on log exports. They argue that the timber is a public good that should confer benefits to Canadians and exporting raw logs is tantamount to exporting manufacturing jobs.

The position of the United States is made dubious by the fact that the United States itself prohibits the export of raw logs from publicly owned lands. The main difference between the forest sector in BC and that in the United States is that the large majority of timber in BC is publicly owned, whereas in the US, most of it is privately owned. About 89% of the volume of timber billed in BC is from Crown land.[1]

Exports of raw logs from BC are restricted, but not banned outright

Although there is not an outright ban on raw log exports from BC, there are restrictions on sales outside the province for both privately and publicly owned timber. Currently, in British Columbia, exports of logs from privately owned forests are under federal jurisdiction. Logs can be sold outside BC only after they have been offered for sale within the province and no buyer has been found. For timber harvested from Crown land, other than in exceptional circumstances, exports of logs are prohibited. Section 127 of the *Forest Act* explicitly states that all timber harvested from Crown land must be either used in BC or manufactured within the province into other goods. However, Section 128 provides for an exemption if the timber is surplus to the requirements of British Columbia's processing facilities, if it cannot be processed economically near the harvesting area and cannot be transported economically to another facility in BC, or if an exemption would prevent waste or improve the utilisation of the wood.

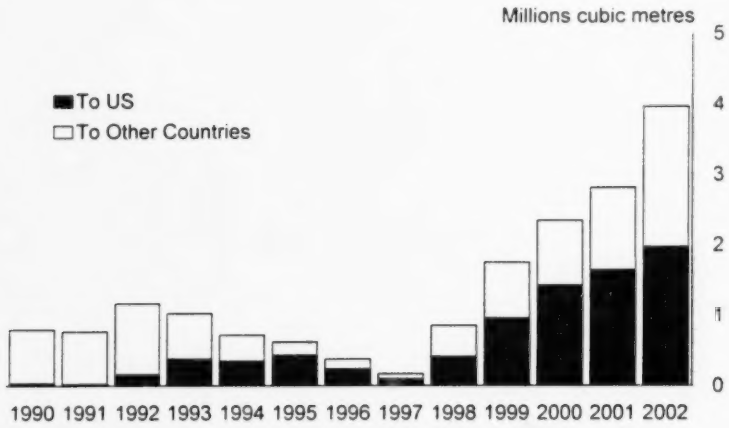
This exemption was used in February 2002 to approve exports of up to 35 percent of the logs harvested in the Kispiox, Kalum and North Coast timber supply areas. The government has defended the exemption, stating that the logs are lower-valued timber from areas where harvesting costs are high. Accordingly, the logs could not be processed economically within the province and therefore meet the criteria for exemption. By allowing the logs to be

[1] Source: Ministry of Forests annual reports.

exported, at least jobs for loggers are created. Mill workers in the province disagree with this stance and have launched a legal challenge of the export permits.

The mill workers' anger over this issue is probably being fuelled by the fact that exports of raw logs from BC have been rising over the last five years. From 1998 to 2002 the quantity of BC logs shipped out of the country has risen over 360% from 855 thousand to almost four million cubic metres. The value of these exports increased from $128.3 million in 1998 to $515.1 million in 2002. Approximately 50 to 60 percent of these shipments were destined for the United States. Asia, particularly Japan, was the destination for most of the remaining logs.

The quantity of logs exported from BC has risen significantly in the last few years...

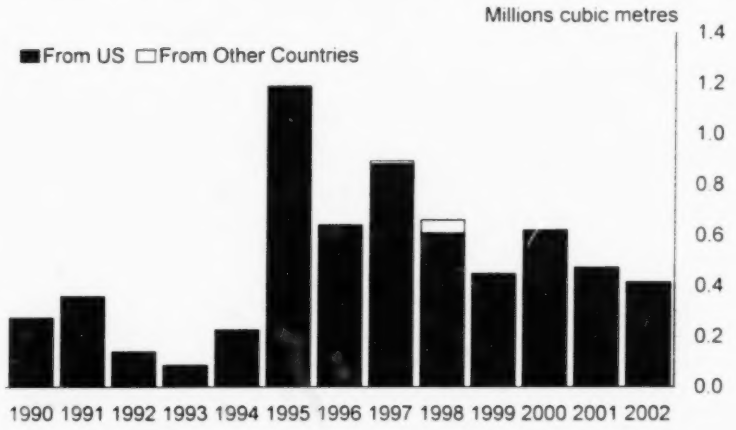


From 1998 to 2002, the volume of logs exported from BC increased by over 360%

There are significant imports of logs into BC as well.[2] In fact, in the mid-nineties there were three consecutive years where BC was a net importer of quantities of logs. Virtually all the log imports were from the United States, and therefore, BC was a net importer from the US in even more years in the last decade. However, after hitting a peak in 1995, imports of raw logs have been consistently falling, which has resulted in a growing deficit in volumes of logs traded.

[2] Note that there is no data available on imports consumed within BC. All import figures refer to shipments of logs cleared through BC customs ports. It is possible that a portion of these exports was shipped to another province after entering BC, but it is likely that the majority was consumed within the province.

...while imports of logs entering Canada through BC have been falling



Imports of logs entering Canada through BC have been falling since hitting a peak in 1995

It is somewhat misleading to look only at the total volume of logs exported and imported, since logs can be of substantially varying qualities. Based on a simple comparison of implicit prices (i.e., dividing value by volume), it is clear that the quality of logs exported from the province is significantly greater than that of the logs imported into BC. Over the last decade the implicit value of logs exported from BC has been approximately double that of logs imported through the province. In 2002, for example, the value of exports was approximately $130 per cubic metre (or $115 for exports to the US only) compared to $61 for imports. This is due to the fact that exports from the province are composed of a greater portion of quality saw logs, while imports are primarily logs used for pulping.

The quality of logs exported from the province is significantly greater than that of logs entering the country through BC customs ports

It is difficult to determine the scope of trade in logs without looking also at the volume of timber harvested within the province. While the portion of logs shipped from BC to other countries has generally been within half a percentage point of one percent of timber scaled in BC, this percentage has been growing in recent years. From just over one percent in 1998, the percentage of timber scaled in BC that was exported grew to over five percent in 2002. According to data from the Ministry of Forests, the portion of logs exported in the fiscal year 2000/2001 (the latest year of data available) that required a permit under Section 128 of the *Forest Act* was 40%. The remainder was from areas under federal jurisdiction or from First Nations' reserves.

The volume of logs exported as a percentage of timber scaled has risen from just over 1% in 1998 to over 5% in 2002

Exports of unprocessed timber generate an emotional reaction on both sides of the issue and will likely fuel controversy for years to come. As British Columbia's forest policy evolves, it will have to find a delicate balance if it is to appease both BC forest workers and American lumber interests.

Recent Feature Articles In British Columbia Origin Exports Release
Listed By Statistical Reference Date of Issue

03-02 *Rising Log Exports Fuel Controversy* (released April 2003)

03-01 *Review and Outlook for BC Exports* (released March 2003)

02-12 *Team Canada Returns to Europe* (released February 2003)

02-11 *Canada Courts the European Union for Freer Trade* (released January 2003)

02-10 *Lumber Battle Takes an Unexpected Turn* (released December 2002)

02-09 *Canada Looking to Shed Light on Trade With the Dark Continent* (released November 2002)

02-08 *Canada's Share of US Softwood Lumber Market Slipping* (released October 2002)

02-07 *FTAA: Free Trade for the Western Hemisphere?* (released September 2002)

02-06 *The Changing Face of BC Exports* (released August 2002)

02-05 *Japan's Economic Woes Translate to Reduced Trade for BC* (released July 2002)

02-04 *Team Canada Promotes Trade With Mexico* (released June 2002)

02-03 *Chile Warms Up to Trade With Canada* (released May 2002)

02-02 *The Threat of American Protectionism* (released April 2002)

02-01 *Canada Seeks to Increase Trade With India* (released March 2002)

01-12 *Is "Runaway" Film Production in Canada Harming the U.S. Industry?* (released February 2002)

01-11 *Team Canada Scouts Russia and Germany for New Trade Ties* (released January 2002)

01-10 *Exploring China as a Market for BC's Wood Products* (released December 2001)

01-09 *Is Trade Threatened by Security?* (released November 2001)

01-08 *Thirst for Energy Powers British Columbia's Exports* (released October 2001)

01-07 *International Trade in High Technology Goods and Services* (released September 2001)

01-06 *Interprovincial and International Trade in Goods and Services* (released August 2001)

01-05 *Buy Low, Sell High: Trade in Electricity* (released July 2001)

01-04 *Attack of the Canadian Tomatoes* (released June 2001)

01-03 *The Softwood Lumber Dispute* (released May 2001)

01-02 *(no article)*

01-01 *(no article)*

00-12 *(no article)*

00-11 *After Much Economic Diversification, B.C. Exports Are Still Mainly Resource Based* (released January 2000)

00-10 *Ambitious Western Hemisphere Trade Agreement Could Help Shape Canadian Trade In New Decade* (released Dec. 2000)

00-09 *Trade Growth Tied To Transportation Infrastructure* (released November 2000)

00-08 *Some Familiar Patterns Developing In Trade Between China and British Columbia* (released October 2000)

NOTES

Countries Included Within World Regions:

1. **Western Europe:** United Kingdom, Ireland, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland.
2. **Eastern Europe:** other Europe, including all of Russia, Georgia, Kazakhstan, Kyrgyzstan, Moldova, etc.
3. **South East Asia:** Malaysia, Brunei Darussalam, Singapore, Myanmar, Kampuchea, Laos, Indonesia, Philippines, Thailand, Vietnam.
4. **Africa:** continental Africa, excluding Ethiopia, Libya, Somalia, Sudan, Egypt.
5. **South America:** continental South America from Colombia and Venezuela south to Chile and Argentina, including offshore islands, but not Caribbean.
6. **Central America and Caribbean:** from Guatemala and Belize to Panama, plus Caribbean Islands.
7. **Pacific Rim (including Japan):** Japan, Hong Kong, Malaysia, Brunei Darussalam, Singapore, Laos, Mongolia, China, Indonesia, North Korea, South Korea, Philippines, Macau, Taiwan, Thailand, Vietnam, Australia, Fiji, New Zealand.
8. **Pacific Rim:** as above, but excluding Japan.
9. **Middle East:** from Turkey and Iran south through the Arabian Peninsula. Excluding Afghanistan and Pakistan, but including Cyprus, Ethiopia, Egypt, Somalia, Sudan and Libya.

'Selected Value-added Wood Products'
category includes prefabricated houses, doors, windows, furniture, moulding, siding, etc. It does not include panel products, shakes, shingles or any pulp and paper products.

Revisions
Statistics Canada revises trade data for the previous three data years with release of the December data. The revision number is indicated in the footer of the tables (e.g., Rev 1 is the first annual revision, etc., and Prelim indicates it is the first release of data to December for that year). In addition to annual revisions, Statistics Canada revises the data for the previous data year every quarter (indicated in the footer by Rev Q1, etc).

Service Offered for Detailed Trade Statistics
For B.C. government statistics users requiring more detailed information on exports or imports, a special report service is offered through the address below:

Dan Schrier – Trade Statistics
BC Stats
P.O. Box 9410 Stn Prov Govt
Victoria, B.C.
V8W 9V1
(250) 387-0376

This service is provided through the Trade Research and Inquiry Package (TRIP) computer reporting system. TRIP offers user-defined tabulations of export or import statistics for British Columbia, Canada, the United States and other countries. Tabulations can include information on commodities, countries, U.S. states, years, months, mode of transport, etc.

B.C. ORIGIN EXPORTS TO SELECTED DESTINATIONS

	FEBRUARY	YEAR-TO-DATE			ANNUAL		
	2003	2002	2003	CHANGE 2002-03	2000	2001	2002
	VALUES ($,000)			(%)	VALUES ($,000)		
United Kingdom	23,472	64,113	52,984	-17.4%	381,149	353,727	325,468
Germany	29,202	63,131	61,186	-3.1%	534,440	381,457	313,069
People's Republic of China	100,309	82,866	189,709	128.9%	740,742	761,036	815,938
Hong Kong	20,757	35,299	32,780	-7.1%	298,926	235,517	218,923
Taiwan	52,963	44,026	87,595	99.0%	421,909	332,933	345,328
Japan	296,401	485,046	602,033	24.1%	4,890,460	4,058,012	3,821,607
South Korea	58,012	91,524	125,381	37.0%	930,402	757,779	752,233
India	6,246	30,770	14,820	-51.8%	99,498	118,153	118,131
Australia	11,609	27,352	23,931	-12.5%	250,682	171,881	184,231
Mexico	8,910	7,603	16,970	123.2%	57,677	83,241	78,979
United States	1,639,717	3,056,951	3,238,299	5.9%	22,196,066	22,110,102	19,533,196
other	197,541	411,567	381,619	-7.3%	2,947,964	2,416,122	2,168,872
Total International Exports	**2,445,140**	**4,336,133**	**4,827,306**	**11.3%**	**33,749,916**	**31,779,959**	**28,675,976**
1) Western Europe	164,690	332,355	325,113	-2.2%	2,610,888	2,148,294	1,774,322
2) Eastern Europe	3,043	2,728	4,582	68.0%	36,261	35,384	43,935
3) South East Asia	26,216	51,652	52,478	1.6%	610,856	333,127	386,241
4) Africa (exc. Egypt & Mid-East)	9,873	8,517	15,457	81.5%	56,383	39,730	42,206
5) South America	18,239	39,422	37,004	-6.1%	248,608	312,448	221,401
6) Cent. Amer. & Caribb. (exc. Mex.)	4,621	7,572	11,868	56.7%	54,345	71,767	59,632
7) Pacific Rim (including Japan)	571,500	825,034	1,124,024	36.2%	8,176,348	6,689,336	6,579,851
8) Pacific Rim (excluding Japan)	275,098	339,988	521,991	53.5%	3,285,888	2,631,324	2,758,244
9) Middle East	15,957	19,448	35,246	81.2%	167,969	142,678	183,916
	SHARE OF TOTAL (%)						
United Kingdom	1.0%	1.5%	1.1%		1.1%	1.1%	1.1%
Germany	1.2%	1.5%	1.3%		1.6%	1.2%	1.1%
People's Republic of China	4.1%	1.9%	3.9%		2.2%	2.4%	2.8%
Hong Kong	0.8%	0.8%	0.7%		0.9%	0.7%	0.8%
Taiwan	2.2%	1.0%	1.8%		1.3%	1.0%	1.2%
Japan	12.1%	11.2%	12.5%		14.5%	12.8%	13.3%
South Korea	2.4%	2.1%	2.6%		2.8%	2.4%	2.6%
India	0.3%	0.7%	0.3%		0.3%	0.4%	0.4%
Australia	0.5%	0.6%	0.5%		0.7%	0.5%	0.6%
Mexico	0.4%	0.2%	0.4%		0.2%	0.3%	0.3%
United States	67.1%	70.5%	67.1%		65.8%	69.6%	68.1%
other	8.1%	9.5%	7.9%		8.7%	7.6%	7.6%
Total International Exports	**100.0%**	**100.0%**	**100.0%**		**100.0%**	**100.0%**	**100.0%**
1) Western Europe	6.7%	7.7%	6.7%		7.7%	6.8%	6.2%
2) Eastern Europe	0.1%	0.1%	0.1%		0.1%	0.1%	0.2%
3) South East Asia	1.1%	1.2%	1.1%		1.8%	1.0%	1.3%
4) Africa (exc. Egypt & Mid-East)	0.4%	0.2%	0.3%		0.2%	0.1%	0.1%
5) South America	0.7%	0.9%	0.8%		0.7%	1.0%	0.8%
6) Cent. Amer. & Caribb. (exc. Mex.)	0.2%	0.2%	0.2%		0.2%	0.2%	0.2%
7) Pacific Rim (including Japan)	23.4%	19.0%	23.3%		24.2%	21.0%	22.9%
8) Pacific Rim (excluding Japan)	11.3%	7.8%	10.8%		9.7%	8.3%	9.6%
9) Middle East	0.7%	0.4%	0.7%		0.5%	0.4%	0.6%

See attached NOTES for countries within listed regions.

B.C. ORIGIN EXPORTS to ALL COUNTRIES
– SELECTED COMMODITIES –

	FEBRUARY	YEAR-TO-DATE				
				CHANGE	SHARE	
	2003 ($,000)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**666,472**	**1,480,067**	**1,304,888**	**-11.8%**	**34.1%**	**27.0%**
Lumber (softwood)	440,544	1,036,337	844,690	-18.5%	23.9%	17.5%
Cedar Shakes and Shingles	14,124	40,260	30,114	-25.2%	0.9%	0.6%
Plywood (softwood)	14,833	34,759	30,231	-13.0%	0.8%	0.6%
Selected Value Added Wood Products	77,983	141,985	150,471	6.0%	3.3%	3.1%
other	118,988	226,726	249,382	10.0%	5.2%	5.2%
PULP AND PAPER PRODUCTS	**411,275**	**749,301**	**839,087**	**12.0%**	**17.3%**	**17.4%**
Pulp	234,955	415,480	483,714	16.4%	9.6%	10.0%
Newsprint	45,557	107,800	97,713	-9.4%	2.5%	2.0%
Paper, Paperboard - exc. Newsprint	118,455	200,713	233,402	16.3%	4.6%	4.8%
other	12,308	25,308	24,258	-4.1%	0.6%	0.5%
AGRICULTURE AND FOOD OTHER THAN FISH	**95,807**	**183,367**	**200,488**	**9.3%**	**4.2%**	**4.2%**
Fruit and Nuts	6,637	12,384	17,031	37.5%	0.3%	0.4%
Vegetables	8,212	13,924	19,811	42.3%	0.3%	0.4%
other	80,958	157,059	163,646	4.2%	3.6%	3.4%
FISH PRODUCTS	**70,637**	**116,926**	**130,074**	**11.2%**	**2.7%**	**2.7%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	9,090	12,575	16,454	30.8%	0.3%	0.3%
Whole Salmon; Fresh, Chilled, Frozen	31,657	48,972	56,132	14.6%	1.1%	1.2%
Salmon; Canned, Smoked, etc.	3,324	6,868	5,472	-20.3%	0.2%	0.1%
other	26,565	48,512	52,017	7.2%	1.1%	1.1%
METALLIC MINERAL PRODUCTS	**118,965**	**181,706**	**252,559**	**39.0%**	**4.2%**	**5.2%**
Copper Ores and Concentrates	32,453	51,957	76,674	47.6%	1.2%	1.6%
Molybdenum Ores and Concentrates	7,312	7,589	16,128	112.5%	0.2%	0.3%
Unwrought Aluminum	40,659	56,610	80,628	42.4%	1.3%	1.7%
Unwrought Zinc	29,082	54,411	58,168	6.9%	1.3%	1.2%
other	9,460	11,140	20,962	88.2%	0.3%	0.4%
ENERGY PRODUCTS	**527,499**	**551,685**	**983,399**	**78.3%**	**12.7%**	**20.4%**
Natural Gas	365,568	280,670	664,104	136.6%	6.5%	13.8%
Coal	104,351	226,750	211,225	-6.8%	5.2%	4.4%
Electricity	28,505	33,264	59,166	77.9%	0.8%	1.2%
other	29,074	11,000	48,905	344.6%	0.3%	1.0%
MACHINERY AND EQUIPMENT	**250,563**	**560,736**	**510,001**	**-9.0%**	**12.9%**	**10.6%**
Motor Vehicles and Parts	38,688	111,301	79,988	-28.1%	2.6%	1.7%
Electrical/Electronic/Communications	48,343	82,824	94,432	14.0%	1.9%	2.0%
other	163,532	366,611	335,581	-8.5%	8.5%	7.0%
PLASTICS AND ARTICLES OF PLASTIC	**36,944**	**64,468**	**73,426**	**13.9%**	**1.5%**	**1.5%**
APPAREL AND ACCESSORIES	**17,773**	**30,011**	**32,747**	**9.1%**	**0.7%**	**0.7%**
ALL OTHER COMMODITIES	**249,205**	**417,865**	**500,638**	**19.8%**	**9.6%**	**10.4%**
GRAND TOTAL	2,445,140	4,336,133	4,827,306	11.3%	100.0%	100.0%

BC STATS

(Rev 2 '00 Rev 1 '01 Prelim '02)

Source: Statistics Canada

B.C. ORIGIN EXPORTS to the U.S.A.
– SELECTED COMMODITIES –

	FEBRUARY	YEAR-TO-DATE				
				CHANGE	SHARE	
	2003 ($,000)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**461,782**	**1,130,128**	**920,245**	**-18.6%**	**37.0%**	**28.4%**
Lumber (softwood)	284,620	781,760	559,944	-28.4%	25.6%	17.3%
Cedar Shakes and Shingles	13,797	39,657	29,185	-26.4%	1.3%	0.9%
Plywood (softwood)	11,447	24,978	22,570	-9.6%	0.8%	0.7%
Selected Value Added Wood Products	64,307	115,975	126,357	9.0%	3.8%	3.9%
other	87,612	167,759	182,189	8.6%	5.5%	5.6%
PULP AND PAPER PRODUCTS	**167,271**	**350,445**	**338,022**	**-3.5%**	**11.5%**	**10.4%**
Pulp	49,798	99,867	96,676	-3.2%	3.3%	3.0%
Newsprint	29,276	65,413	63,055	-3.6%	2.1%	1.9%
Paper, Paperboard - exc. Newsprint	79,324	162,802	159,817	-1.8%	5.3%	4.9%
other	8,874	22,362	18,473	-17.4%	0.7%	0.6%
AGRICULTURE AND FOOD OTHER THAN FISH	**72,435**	**133,429**	**149,401**	**12.0%**	**4.4%**	**4.6%**
Fruit and Nuts	4,836	9,349	11,835	26.6%	0.3%	0.4%
Vegetables	6,221	11,940	12,539	5.0%	0.4%	0.4%
other	61,378	112,141	125,028	11.5%	3.7%	3.9%
FISH PRODUCTS	**43,918**	**90,674**	**85,639**	**-5.6%**	**3.0%**	**2.6%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	3,592	7,651	6,435	-15.9%	0.3%	0.2%
Whole Salmon; Fresh, Chilled, Frozen	24,006	48,307	47,061	-2.6%	1.6%	1.5%
Salmon; Canned, Smoked, etc.	102	457	196	-57.2%	0.0%	0.0%
other	16,218	34,258	31,948	-6.7%	1.1%	1.0%
METALLIC MINERAL PRODUCTS	**33,391**	**77,971**	**69,188**	**-11.3%**	**2.6%**	**2.1%**
Copper Ores and Concentrates	0	5,185	0	NA	0.2%	0.0%
Molybdenum Ores and Concentrates	1,592	1,110	3,564	221.0%	0.0%	0.1%
Unwrought Aluminum	2,748	16,865	6,601	-60.9%	0.6%	0.2%
Unwrought Zinc	21,910	45,556	45,657	0.2%	1.5%	1.4%
other	7,141	9,254	13,366	44.4%	0.3%	0.4%
ENERGY PRODUCTS	**428,955**	**347,030**	**785,094**	**126.2%**	**11.4%**	**24.2%**
Natural Gas	365,568	280,670	664,104	136.6%	9.2%	20.5%
Coal	5,822	22,323	13,052	-41.5%	0.7%	0.4%
Electricity	28,505	33,264	59,166	77.9%	1.1%	1.8%
other	29,060	10,773	48,773	352.7%	0.4%	1.5%
MACHINERY AND EQUIPMENT	**192,874**	**481,639**	**393,566**	**-18.3%**	**15.8%**	**12.2%**
Motor Vehicles and Parts	34,388	105,888	72,778	-31.3%	3.5%	2.2%
Electrical/Electronic/Communications	33,018	64,442	64,304	-0.2%	2.1%	2.0%
other	125,469	311,309	256,484	-17.6%	10.2%	7.9%
PLASTICS AND ARTICLES OF PLASTIC	**35,204**	**60,612**	**69,130**	**14.1%**	**2.0%**	**2.1%**
APPAREL AND ACCESSORIES	**16,122**	**28,665**	**30,390**	**6.0%**	**0.9%**	**0.9%**
ALL OTHER COMMODITIES	**187,764**	**356,357**	**397,624**	**11.6%**	**11.7%**	**12.3%**
GRAND TOTAL	**1,639,717**	**3,056,951**	**3,238,299**	**5.9%**	**100.0%**	**100.0%**

BC STATS

(Rev 2 '00, Rev 1 '01, Prelim '02)

Source: Statistics Canada

B.C. ORIGIN EXPORTS to JAPAN
– SELECTED COMMODITIES –

	FEBRUARY	YEAR-TO-DATE				
				CHANGE	SHARE	
	2003 ($,000)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**151,995**	**255,700**	**284,947**	**11.4%**	**52.7%**	**47.3%**
Lumber (softwood)	116,022	181,114	206,390	14.0%	37.3%	34.3%
Cedar Shakes and Shingles	1	25	51	104.6%	0.0%	0.0%
Plywood (softwood)	2,295	6,826	5,565	-18.5%	1.4%	0.9%
Selected Value Added Wood Products	7,415	16,412	16,389	-0.1%	3.4%	2.7%
other	26,262	51,324	56,551	10.2%	10.6%	9.4%
PULP AND PAPER PRODUCTS	**34,011**	**76,112**	**70,126**	**-7.9%**	**15.7%**	**11.6%**
Pulp	20,466	48,100	45,984	-4.4%	9.9%	7.6%
Newsprint	11,120	25,341	17,991	-29.0%	5.2%	3.0%
Paper, Paperboard - exc. Newsprint	2,281	2,308	5,751	149.2%	0.5%	1.0%
other	144	363	400	10.3%	0.1%	0.1%
AGRICULTURE AND FOOD OTHER THAN FISH	**6,031**	**10,345**	**11,797**	**14.0%**	**2.1%**	**2.0%**
Fruit and Nuts	806	790	1,815	129.9%	0.2%	0.3%
Vegetables	61	274	230	-15.8%	0.1%	0.0%
other	5,164	9,282	9,752	5.1%	1.9%	1.6%
FISH PRODUCTS	**6,481**	**7,086**	**12,519**	**76.7%**	**1.5%**	**2.1%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	2,934	3,318	5,820	75.4%	0.7%	1.0%
Whole Salmon; Fresh, Chilled, Frozen	585	233	1,329	469.4%	0.0%	0.2%
Salmon; Canned, Smoked, etc.	11	67	15	-77.3%	0.0%	0.0%
other	2,952	3,467	5,355	54.5%	0.7%	0.9%
METALLIC MINERAL PRODUCTS	**48,689**	**40,199**	**114,395**	**184.6%**	**8.3%**	**19.0%**
Copper Ores and Concentrates	22,117	9,347	57,675	517.0%	1.9%	9.6%
Molybdenum Ores and Concentrates	3,167	2,298	7,016	205.4%	0.5%	1.2%
Unwrought Aluminum	22,343	27,336	44,181	61.6%	5.6%	7.3%
Unwrought Zinc	527	610	815	33.6%	0.1%	0.1%
other	533	609	4,708	673.0%	0.1%	0.8%
ENERGY PRODUCTS	**33,185**	**69,692**	**76,247**	**9.4%**	**14.4%**	**12.7%**
Natural Gas	0	0	0	NA	0.0%	0.0%
Coal	33,172	69,534	76,127	9.5%	14.3%	12.6%
Electricity	0	0	0	NA	0.0%	0.0%
other	12	157	121	-23.2%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**6,385**	**11,113**	**11,448**	**3.0%**	**2.3%**	**1.9%**
Motor Vehicles and Parts	1,305	627	1,832	192.1%	0.1%	0.3%
Electrical/Electronic/Communications	901	1,758	2,048	16.5%	0.4%	0.3%
other	4,180	8,727	7,567	-13.3%	1.8%	1.3%
PLASTICS AND ARTICLES OF PLASTIC	**126**	**218**	**263**	**20.8%**	**0.0%**	**0.0%**
APPAREL AND ACCESSORIES	**220**	**273**	**488**	**78.5%**	**0.1%**	**0.1%**
ALL OTHER COMMODITIES	**9,279**	**14,308**	**19,803**	**38.4%**	**2.9%**	**3.3%**
GRAND TOTAL	**296,401**	**485,046**	**602,033**	**24.1%**	**100.0%**	**100.0%**

BC STATS

(Rev 2 '00, Rev 1 '01, Prelim '02)

Source: Statistics Canada

B.C. ORIGIN EXPORTS to the EUROPEAN UNION
– SELECTED COMMODITIES –

	FEBRUARY	YEAR-TO-DATE				
				CHANGE	SHARE	
	2003 ($,000)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**20,837**	**38,825**	**39,656**	**2.1%**	**11.9%**	**12.5%**
Lumber (softwood)	19,529	34,397	36,860	7.2%	10.6%	11.6%
Cedar Shakes and Shingles	32	319	257	-19.5%	0.1%	0.1%
Plywood (softwood)	1,083	2,875	2,071	-28.0%	0.9%	0.7%
Selected Value Added Wood Products	71	1,074	230	-78.6%	0.3%	0.1%
other	122	159	239	50.3%	0.0%	0.1%
PULP AND PAPER PRODUCTS	**74,142**	**153,815**	**142,604**	**-7.3%**	**47.2%**	**44.8%**
Pulp	68,797	148,640	132,939	-10.6%	45.6%	41.7%
Newsprint	0	0	0	NA	0.0%	0.0%
Paper, Paperboard - exc. Newsprint	5,281	5,175	9,598	85.5%	1.6%	3.0%
other	64	0	68	104640.0%	0.0%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**863**	**7,104**	**3,294**	**-53.6%**	**2.2%**	**1.0%**
Fruit and Nuts	0	139	0	-100.0%	0.0%	0.0%
Vegetables	5	117	5	-95.5%	0.0%	0.0%
other	857	6,847	3,289	-52.0%	2.1%	1.0%
FISH PRODUCTS	**4,854**	**6,061**	**8,123**	**34.0%**	**1.9%**	**2.6%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	1,409	1,264	2,736	116.4%	0.4%	0.9%
Whole Salmon; Fresh, Chilled, Frozen	0	0	0	NA	0.0%	0.0%
Salmon; Canned, Smoked, etc.	2,259	4,236	3,874	-8.6%	1.3%	1.2%
other	1,186	561	1,513	169.7%	0.2%	0.5%
METALLIC MINERAL PRODUCTS	**2,716**	**3,907**	**5,328**	**36.4%**	**1.2%**	**1.7%**
Copper Ores and Concentrates	0	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	2,346	3,650	4,958	35.8%	1.1%	1.6%
Unwrought Aluminum	134	208	134	-35.7%	0.1%	0.0%
Unwrought Zinc	0	0	0	NA	0.0%	0.0%
other	236	49	236	381.7%	0.0%	0.1%
ENERGY PRODUCTS	**35,826**	**76,009**	**68,322**	**-10.1%**	**23.3%**	**21.5%**
Natural Gas	0	0	0	NA	0.0%	0.0%
Coal	35,826	76,009	68,322	-10.1%	23.3%	21.5%
Electricity	0	0	0	NA	0.0%	0.0%
other	0	0	0	NA	0.0%	0.0%
MACHINERY AND EQUIPMENT	**18,435**	**33,614**	**41,883**	**24.6%**	**10.3%**	**13.2%**
Motor Vehicles and Parts	548	1,251	1,390	11.1%	0.4%	0.4%
Electrical/Electronic/Communications	3,952	8,148	6,730	-17.4%	2.5%	2.1%
other	13,935	24,215	33,764	39.4%	7.4%	10.6%
PLASTICS AND ARTICLES OF PLASTIC	**546**	**787**	**1,252**	**59.1%**	**0.2%**	**0.4%**
APPAREL AND ACCESSORIES	**982**	**328**	**1,331**	**305.5%**	**0.1%**	**0.4%**
ALL OTHER COMMODITIES	**2,336**	**5,177**	**6,695**	**29.3%**	**1.6%**	**2.1%**
GRAND TOTAL	**161,537**	**325,627**	**318,489**	**-2.2%**	**100.0%**	**100.0%**

BC STATS

(Rev 2 '00, Rev 1 '01, Prelim '02)

Source: Statistics Canada

BC STATS
Ministry of
Management Services

Dan Schrier
(250) 387-0376
Dan.Schrier@gems3.gov.bc.ca
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British Columbia Market Share of United States Imports

Major British Columbia Export Commodities
1993-2002

Tables for:
All countries
British Columbia
Other Canada
Mexico
Chile

Total Value of U.S. Import Market, Selected Export Commodities

value ($US,000,000)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**11,207**	**13,348**	**13,445**	**15,632**	**17,633**	**18,983**	**22,969**	**23,838**	**23,416**	**25,748**
Lumber (softwood)	4,808	5,776	5,226	6,533	7,004	6,332	7,374	6,568	6,385	6,157
Cedar Shakes and Shingles	201	172	176	186	200	197	229	230	249	231
Plywood (softwood)	15	19	23	27	32	53	126	104	148	191
Selected Value Added Wood Products	4,257	5,080	5,539	6,218	7,571	9,030	11,064	12,712	12,694	14,782
other	1,926	2,301	2,482	2,668	2,827	3,371	2,668	2,827	3,371	4,176
PULP AND PAPER PRODUCTS	**10,592**	**11,473**	**16,424**	**14,423**	**14,497**	**15,392**	**16,177**	**18,771**	**17,637**	**17,013**
Pulp	1,865	2,281	3,740	2,593	2,562	2,383	2,537	3,290	2,583	2,308
Newsprint	3,593	3,333	4,418	4,063	3,590	3,766	3,517	3,789	3,597	3,039
Paper, Paperboard - exc. Newsprint	3,253	3,623	5,360	4,556	4,867	5,450	5,931	6,739	6,460	6,562
other	1,881	2,237	2,906	3,211	3,477	3,794	3,211	3,477	3,794	4,192
AGRICULTURE AND FOOD OTHER THAN FISH	**24,065**	**26,655**	**29,148**	**32,045**	**35,202**	**36,650**	**38,193**	**39,765**	**40,365**	**43,112**
Fruit and Nuts	2,444	2,581	2,771	3,060	3,192	3,410	4,009	3,919	3,892	4,229
Vegetables	1,438	1,549	1,793	2,059	2,098	2,577	2,528	2,649	2,961	3,138
other	19,485	18,876	20,309	20,183	22,525	24,584	26,926	29,912	30,663	31,657
FISH PRODUCTS	**5,821**	**6,594**	**6,742**	**6,658**	**7,688**	**8,106**	**8,903**	**9,907**	**9,751**	**10,006**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	631	709	732	758	824	852	895	906	854	846
Whole Salmon; Fresh, Chilled, Frozen	246	252	280	303	343	317	342	333	323	336
Salmon, Canned, Smoked, etc.	13	17	19	19	19	17	24	32	37	46
other	4,402	4,852	4,853	4,931	5,617	5,711	5,578	6,502	6,920	7,641
METALLIC MINERAL PRODUCTS	**6,823**	**9,253**	**11,067**	**10,651**	**11,630**	**11,598**	**11,341**	**12,621**	**11,728**	**10,951**
Copper Ores and Concentrates	42	126	137	76	67	227	82	0	58	105
Molybdenum Ores and Concentrates	17	16	82	41	57	47	35	35	33	37
Unwrought Aluminum	2,172	3,495	3,770	3,090	3,547	3,776	3,992	4,266	4,085	4,213
Unwrought Zinc	703	764	895	873	1,184	954	1,064	1,107	882	867
other	4,616	4,322	4,147	3,889	4,851	6,184	6,570	6,774	6,594	6,168
ENERGY PRODUCTS	**55,721**	**56,528**	**59,349**	**73,138**	**77,953**	**57,740**	**75,311**	**133,730**	**122,983**	**117,228**
Natural Gas	3,391	4,014	3,275	4,002	5,223	5,338	6,304	10,966	16,303	12,220
Coal	221	232	248	238	257	281	280	377	673	600
Electricity	662	960	856	902	978	1,039	1,334	2,711	2,681	1,160
other	62,004	51,403	51,584	51,447	51,322	54,970	67,996	71,495	51,082	67,394
MACHINERY AND EQUIPMENT	**301,881**	**354,310**	**401,839**	**418,667**	**459,156**	**493,612**	**556,703**	**641,210**	**585,710**	**595,850**
Motor Vehicles and Parts	91,935	105,725	111,755	115,879	125,000	134,683	160,488	177,049	170,927	182,806
Electrical/Electronic/Communications	77,577	94,395	114,190	114,609	122,091	127,068	145,901	186,099	154,593	152,087
other	132,369	154,190	175,894	188,179	212,065	231,861	188,179	212,065	231,861	250,315
PLASTICS AND ARTICLES OF PLASTIC	**7,020**	**7,040**	**8,017**	**8,969**	**10,655**	**12,484**	**12,978**	**14,230**	**15,045**	**16,670**
APPAREL AND ACCESSORIES	**22,981**	**23,745**	**28,255**	**30,492**	**33,250**	**36,103**	**37,930**	**44,646**	**49,795**	**52,404**
ALL OTHER COMMODITIES	**49,150**	**-20,717**	**-41,934**	**-30,207**	**-3,835**	**52,837**	**169,193**	**187,238**	**206,964**	**226,094**
GRAND TOTAL	**495,260**	**488,229**	**532,352**	**580,469**	**663,830**	**743,505**	**791,315**	**869,874**	**913,885**	**1,024,766**

Percentage of Total U.S. Imports For Selected Export Commodities

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**2.3**	**2.7**	**2.5**	**2.7**	**2.7**	**2.6**	**2.9**	**2.7**	**2.6**	**2.5**
Lumber (softwood)	1.0	1.2	1.0	1.1	1.1	0.9	0.9	0.8	0.7	0.6
Cedar Shakes and Shingles	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Plywood (softwood)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Selected Value Added Wood Products	0.9	1.0	1.0	1.1	1.1	1.2	1.4	1.5	1.4	1.4
other	0.4	0.5	0.5	0.5	0.4	0.5	0.3	0.3	0.4	0.4
PULP AND PAPER PRODUCTS	**2.1**	**2.3**	**3.1**	**2.5**	**2.2**	**2.1**	**2.0**	**2.2**	**1.9**	**1.7**
Pulp	0.4	0.5	0.7	0.4	0.4	0.3	0.3	0.4	0.3	0.2
Newsprint	0.7	0.7	0.8	0.7	0.5	0.5	0.4	0.4	0.4	0.3
Paper, Paperboard - exc. Newsprint	0.7	0.7	1.0	0.8	0.7	0.7	0.7	0.8	0.7	0.6
other	0.4	0.5	0.5	0.6	0.5	0.5	0.4	0.4	0.4	0.4
AGRICULTURE AND FOOD OTHER THAN FISH	**4.9**	**5.5**	**5.5**	**5.5**	**5.3**	**4.9**	**4.8**	**4.6**	**4.4**	**4.2**
Fruit and Nuts	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.4	0.4
Vegetables	0.3	0.3	0.3	0.4	0.3	0.3	0.3	0.3	0.3	0.3
other	3.9	3.9	3.8	3.5	3.4	3.3	3.4	3.4	3.4	3.1
FISH PRODUCTS	**1.2**	**1.4**	**1.3**	**1.1**	**1.2**	**1.1**	**1.1**	**1.1**	**1.1**	**1.0**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Whole Salmon; Fresh, Chilled, Frozen	0.0	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0
Salmon; Canned, Smoked, etc.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
other	0.9	1.0	0.9	0.8	0.8	0.8	0.7	0.7	0.8	0.7
METALLIC MINERAL PRODUCTS	**1.4**	**1.9**	**2.1**	**1.8**	**1.8**	**1.6**	**1.4**	**1.5**	**1.3**	**1.1**
Copper Ores and Concentrates	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Molybdenum Ores and Concentrates	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Unwrought Aluminum	0.4	0.7	0.7	0.5	0.5	0.5	0.5	0.5	0.4	0.4
Unwrought Zinc	0.1	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.1
other	0.9	0.9	0.8	0.7	0.7	0.8	0.8	0.8	0.7	0.6
ENERGY PRODUCTS	**11.3**	**11.6**	**11.1**	**12.6**	**11.7**	**7.8**	**9.5**	**15.4**	**13.5**	**11.4**
Natural Gas	0.7	0.8	0.6	0.7	0.8	0.7	0.8	1.3	1.8	1.2
Coal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1
Electricity	0.1	0.2	0.2	0.2	0.1	0.1	0.2	0.3	0.3	0.1
other	12.5	10.5	9.7	8.9	7.7	7.4	8.6	8.2	5.6	6.6
MACHINERY AND EQUIPMENT	**61.0**	**72.6**	**75.5**	**72.1**	**69.2**	**66.4**	**70.4**	**73.7**	**64.1**	**58.1**
Motor Vehicles and Parts	18.6	21.7	21.0	20.0	18.8	18.1	20.3	20.4	18.7	17.8
Electrical/Electronic/Communications	15.7	19.3	21.5	19.7	18.4	17.1	18.4	21.4	16.9	14.8
other	26.7	31.6	33.0	32.4	31.9	31.2	23.8	24.4	25.4	24.4
PLASTICS AND ARTICLES OF PLASTIC	**1.4**	**1.4**	**1.5**	**1.5**	**1.6**	**1.7**	**1.6**	**1.6**	**1.6**	**1.6**
APPAREL AND ACCESSORIES	**4.6**	**4.9**	**5.3**	**5.3**	**5.0**	**4.9**	**4.8**	**5.1**	**5.4**	**5.1**
ALL OTHER COMMODITIES	**9.9**	**-4.2**	**-7.9**	**-5.2**	**-0.6**	**7.1**	**21.4**	**21.5**	**22.6**	**22.1**
GRAND TOTAL	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**	**100.0**

U.S.A. Imports From British Columbia
Selected Export Commodities

value ($US,000,000)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**3,458**	**3,949**	**3,586**	**4,126**	**4,483**	**4,130**	**4,938**	**4,481**	**4,389**	**4,282**
Lumber (softwood)	2,837	3,304	2,881	3,342	3,514	2,982	3,404	2,996	2,956	2,805
Cedar Shakes and Shingles	183	148	147	158	166	160	189	190	207	184
Plywood (softwood)	8	10	10	11	16	37	74	70	90	100
Selected Value Added Wood Products	213	240	248	291	435	525	676	592	507	505
other	218	247	300	325	352	426	325	352	426	594
PULP AND PAPER PRODUCTS	**1,371**	**1,542**	**2,285**	**1,815**	**1,462**	**1,368**	**1,580**	**1,685**	**1,540**	**1,405**
Pulp	569	724	1,141	776	594	382	523	599	461	379
Newsprint	528	489	707	577	335	334	331	326	309	251
Paper, Paperboard - exc. Newsprint	210	251	331	365	461	590	659	682	692	693
other	31	36	49	63	78	105	96	72	61	67
AGRICULTURE AND FOOD OTHER THAN FISH	**269**	**305**	**331**	**386**	**386**	**495**	**525**	**561**	**612**	**668**
Fruit and Nuts	38	50	59	55	50	73	68	72	77	80
Vegetables	17	19	27	37	49	77	96	135	141	119
other	198	217	216	215	234	247	294	287	346	360
FISH PRODUCTS	**228**	**237**	**258**	**228**	**274**	**298**	**356**	**341**	**396**	**429**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	44	48	45	41	44	50	70	66	62	78
Whole Salmon; Fresh, Chilled, Frozen	126	133	139	115	156	163	173	152	166	184
Salmon; Canned, Smoked, etc.	1	3	3	3	3	2	2	4	7	3
other	42	45	47	56	53	71	69	72	83	110
METALLIC MINERAL PRODUCTS	**155**	**227**	**231**	**239**	**310**	**341**	**378**	**388**	**217**	**263**
Copper Ores and Concentrates	2	26	0	0	1	8	0	0	8	7
Molybdenum Ores and Concentrates	6	5	21	9	5	2	6	4	3	9
Unwrought Aluminum	12	30	41	25	22	78	88	97	55	45
Unwrought Zinc	106	128	122	131	212	206	234	232	116	151
other	31	33	41	29	37	47	75	71	48	50
ENERGY PRODUCTS	**461**	**591**	**409**	**529**	**734**	**922**	**1,182**	**2,926**	**3,125**	**1,419**
Natural Gas	276	399	289	291	435	583	698	1,306	1,631	1,046
Coal	1	1	1	28	36	27	20	57	74	74
Electricity	82	105	45	89	158	210	318	1,327	1,325	180
other	127	143	137	92	87	75	121	105	102	146
MACHINERY AND EQUIPMENT	**795**	**857**	**1,095**	**1,162**	**1,398**	**1,738**	**2,075**	**2,082**	**1,788**	**1,740**
Motor Vehicles and Parts	117	194	295	237	298	428	643	507	386	384
Electrical/Electronic/Communications	140	195	212	248	289	326	316	370	322	275
other	539	468	588	676	811	984	676	811	982	1,113
PLASTICS AND ARTICLES OF PLASTIC	**46**	**66**	**81**	**96**	**128**	**179**	**232**	**264**	**253**	**286**
APPAREL AND ACCESSORIES	**63**	**72**	**93**	**103**	**121**	**138**	**161**	**193**	**150**	**125**
ALL OTHER COMMODITIES	**1,026**	**1,382**	**1,554**	**1,731**	**1,653**	**1,793**	**1,979**	**2,303**	**2,274**	**2,319**
GRAND TOTAL	**7,872**	**9,228**	**9,922**	**10,415**	**10,951**	**11,402**	**13,406**	**15,226**	**14,744**	**12,936**

Produced by: BC STATS

(table USMKT)

Source U S Dept of Commerce

B.C. Penetration of U.S. Import Market
Selected Export Commodities

share of total (%)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**30.9**	**29.6**	**26.7**	**26.4**	**25.4**	**21.8**	**21.5**	**18.8**	**18.7**	**16.6**
Lumber (softwood)	59.0	57.2	55.1	51.2	50.2	47.1	46.2	45.6	46.3	45.6
Cedar Shakes and Shingles	90.8	86.1	83.8	84.6	83.1	81.4	82.4	82.7	83.1	80.0
Plywood (softwood)	52.7	51.0	43.6	41.9	50.3	69.5	58.9	66.7	61.2	52.3
Selected Value Added Wood Products	5.0	4.7	4.5	4.7	5.7	5.8	6.1	4.7	4.0	3.4
other	11.3	10.7	12.1	12.2	12.4	12.6	12.2	12.4	12.6	14.2
PULP AND PAPER PRODUCTS	**12.9**	**13.4**	**13.9**	**12.6**	**10.1**	**8.9**	**9.8**	**9.0**	**8.7**	**8.3**
Pulp	30.5	31.8	30.5	29.9	23.2	16.1	20.6	18.2	17.9	16.4
Newsprint	14.7	14.7	16.0	14.2	9.3	8.9	9.4	8.6	8.6	8.2
Paper, Paperboard - exc. Newsprint	6.5	6.9	6.2	8.0	9.5	10.8	11.1	10.1	10.7	10.6
other	1.6	1.6	1.7	2.0	2.3	2.8	3.0	2.1	1.6	1.6
AGRICULTURE AND FOOD OTHER THAN FISH	**1.1**	**1.1**	**1.1**	**1.2**	**1.1**	**1.4**	**1.4**	**1.4**	**1.5**	**1.5**
Fruit and Nuts	1.6	1.9	2.1	1.8	1.6	2.1	1.7	1.8	2.0	1.9
Vegetables	1.2	1.3	1.5	1.8	2.3	3.0	3.8	5.1	4.8	3.8
other	1.0	1.1	1.1	1.1	1.0	1.0	1.1	1.0	1.1	1.1
FISH PRODUCTS	**3.9**	**3.6**	**3.8**	**3.4**	**3.6**	**3.7**	**4.0**	**3.4**	**4.1**	**4.3**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	6.9	6.8	6.1	5.4	5.3	5.9	7.8	7.3	7.3	9.2
Whole Salmon; Fresh, Chilled, Frozen	51.4	53.0	49.6	37.8	45.6	51.4	50.4	45.7	51.3	54.8
Salmon; Canned, Smoked, etc.	10.9	15.2	15.6	15.7	14.8	13.4	10.2	13.4	20.3	7.3
other	1.0	0.9	1.0	1.1	0.9	1.3	1.2	1.1	1.2	1.4
METALLIC MINERAL PRODUCTS	**2.3**	**2.5**	**2.1**	**2.2**	**2.7**	**2.9**	**3.3**	**3.1**	**1.8**	**2.4**
Copper Ores and Concentrates	5.6	20.9	0.0	0.0	1.2	3.4	0.0	0.0	13.0	6.8
Molybdenum Ores and Concentrates	34.3	33.5	25.6	22.6	8.2	4.5	15.7	12.2	10.0	24.2
Unwrought Aluminum	0.6	0.9	1.1	0.8	0.6	2.1	2.2	2.3	1.4	1.1
Unwrought Zinc	15.0	16.7	13.7	15.0	17.9	21.6	22.0	21.0	13.2	17.4
other	0.7	0.8	1.0	0.7	0.8	0.8	1.1	1.0	0.7	0.8
ENERGY PRODUCTS	**0.8**	**1.0**	**0.7**	**0.7**	**0.9**	**1.6**	**1.6**	**2.2**	**2.5**	**1.2**
Natural Gas	8.1	9.9	8.8	7.3	8.3	10.9	11.1	11.9	10.0	8.6
Coal	0.3	0.4	0.2	11.5	14.0	9.7	7.2	15.2	10.9	12.3
Electricity	12.4	10.9	5.3	9.9	16.2	20.2	23.8	48.9	49.4	15.5
other	0.2	0.3	0.3	0.2	0.2	0.1	0.2	0.1	0.2	0.2
MACHINERY AND EQUIPMENT	**0.3**	**0.2**	**0.3**	**0.3**	**0.3**	**0.4**	**0.4**	**0.3**	**0.3**	**0.3**
Motor Vehicles and Parts	0.1	0.2	0.3	0.2	0.2	0.3	0.4	0.3	0.2	0.2
Electrical/Electronic/Communications	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2
other	0.4	0.3	0.3	0.4	0.4	0.4	0.4	0.4	0.4	0.4
PLASTICS AND ARTICLES OF PLASTIC	**0.7**	**0.9**	**1.0**	**1.1**	**1.2**	**1.4**	**1.8**	**1.9**	**1.7**	**1.7**
APPAREL AND ACCESSORIES	**0.3**	**0.3**	**0.3**	**0.3**	**0.4**	**0.4**	**0.4**	**0.4**	**0.3**	**0.2**
ALL OTHER COMMODITIES	**2.1**	**-6.7**	**-3.7**	**-5.7**	**-43.1**	**3.4**	**1.2**	**1.2**	**1.1**	**1.0**
GRAND TOTAL	**1.6**	**1.9**	**1.9**	**1.8**	**1.6**	**1.5**	**1.7**	**1.8**	**1.6**	**1.3**

Produced by: BC STATS

(table USMKT)

Source: U.S. Dept. of Commerce

U.S.A. Imports From Other Canada
Selected Export Commodities

value ($US,000,000)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**3,280**	**4,217**	**4,336**	**5,569**	**6,348**	**7,219**	**8,814**	**8,734**	**8,137**	**8,079**
Lumber (softwood)	1,813	2,240	2,072	2,910	3,084	2,941	3,396	2,980	2,712	2,384
Cedar Shakes and Shingles	18	24	28	29	34	37	40	39	42	46
Plywood (softwood)	0	1	1	2	1	2	5	4	7	7
Selected Value Added Wood Products	697	959	1,166	1,485	1,976	2,498	3,119	3,532	3,467	3,634
other	751	993	1,069	1,145	1,252	1,742	2,254	2,179	1,910	2,008
PULP AND PAPER PRODUCTS	**6,469**	**6,880**	**9,909**	**8,886**	**9,023**	**9,377**	**9,592**	**11,203**	**10,641**	**9,776**
Pulp	1,039	1,236	2,006	1,383	1,571	1,563	1,575	2,071	1,613	1,456
Newsprint	3,018	2,807	3,664	3,442	3,153	3,183	3,010	3,349	3,185	2,705
Paper, Paperboard - exc. Newsprint	1,717	1,955	2,949	2,615	2,738	2,914	3,194	3,627	3,614	3,429
other	468	487	618	694	882	1,291	1,447	1,561	1,716	1,814
AGRICULTURE AND FOOD OTHER THAN FISH	**4,664**	**5,279**	**5,567**	**6,744**	**7,448**	**7,723**	**7,964**	**8,554**	**9,656**	**10,030**
Fruit and Nuts	20	21	20	34	37	36	40	43	48	52
Vegetables	134	154	165	222	243	319	336	364	416	527
other	3,094	3,230	4,013	4,508	5,105	5,380	6,487	7,168	7,369	7,589
FISH PRODUCTS	**853**	**896**	**862**	**925**	**1,032**	**1,106**	**1,355**	**1,572**	**1,550**	**1,617**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	85	90	82	79	80	86	90	103	100	99
Whole Salmon; Fresh, Chilled, Frozen	34	46	57	77	87	79	84	95	107	105
Salmon; Canned, Smoked, etc.	1	1	1	0	1	1	2	4	2	1
other	890	907	794	735	760	722	769	864	939	1,179
METALLIC MINERAL PRODUCTS	**3,017**	**3,813**	**4,836**	**4,697**	**4,811**	**4,260**	**4,066**	**4,512**	**4,448**	**4,122**
Copper Ores and Concentrates	0	15	0	17	0	0	0	0	0	1
Molybdenum Ores and Concentrates	0	0	0	0	1	1	2	4	7	9
Unwrought Aluminum	1,472	2,022	2,475	2,189	2,454	2,190	2,140	2,320	2,563	2,321
Unwrought Zinc	318	361	385	412	416	359	371	414	333	305
other	1,820	1,602	1,507	1,227	1,415	1,976	2,079	1,940	1,711	1,552
ENERGY PRODUCTS	**11,318**	**12,084**	**13,290**	**16,287**	**17,184**	**13,757**	**16,037**	**28,564**	**31,145**	**28,190**
Natural Gas	2,969	3,504	2,957	3,624	4,634	4,601	5,308	9,055	13,724	10,382
Coal	34	38	50	30	13	16	16	19	42	25
Electricity	580	856	811	812	820	829	1,016	1,384	1,355	980
other	7,235	7,287	7,097	7,745	7,686	9,471	11,821	11,718	8,311	9,697
MACHINERY AND EQUIPMENT	**51,041**	**60,735**	**66,964**	**71,123**	**76,291**	**81,874**	**94,965**	**103,385**	**90,893**	**88,358**
Motor Vehicles and Parts	34,890	39,669	42,022	43,513	46,606	48,953	59,699	59,462	53,441	55,196
Electrical/Electronic/Communications	4,851	5,583	6,718	8,147	8,798	9,459	11,269	16,540	10,771	8,788
other	11,301	15,483	18,224	19,463	20,888	23,463	23,997	27,382	26,682	24,374
PLASTICS AND ARTICLES OF PLASTIC	**2,203**	**2,903**	**3,718**	**3,943**	**4,595**	**4,788**	**5,417**	**6,409**	**6,596**	**6,727**
APPAREL AND ACCESSORIES	**399**	**519**	**682**	**846**	**1,084**	**1,281**	**1,434**	**1,552**	**1,423**	**1,465**
ALL OTHER COMMODITIES	**19,803**	**22,395**	**25,031**	**27,072**	**29,283**	**32,054**	**35,275**	**39,500**	**37,734**	**39,292**
GRAND TOTAL	**103,050**	**119,720**	**135,197**	**146,091**	**157,099**	**163,442**	**184,918**	**213,984**	**202,225**	**197,654**

Other Canada Penetration of U.S. Import Market
Selected Export Commodities

share of total (%)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**29.3**	**31.6**	**32.3**	**35.6**	**36.0**	**38.0**	**38.4**	**36.6**	**34.8**	**31.4**
Lumber (softwood)	37.7	38.8	39.6	44.5	44.0	46.5	46.1	45.4	42.5	38.7
Cedar Shakes and Shingles	9.2	13.9	16.2	15.4	16.8	18.6	17.4	16.8	16.8	19.9
Plywood (softwood)	2.8	4.1	5.4	5.9	4.3	3.1	3.8	4.2	4.7	3.5
Selected Value Added Wood Products	16.4	18.9	21.1	23.9	26.1	27.7	28.2	27.8	27.3	24.6
other	39.0	43.2	43.1	42.9	44.3	51.7	84.5	77.1	56.6	48.1
PULP AND PAPER PRODUCTS	**61.1**	**60.0**	**60.3**	**61.6**	**62.2**	**60.9**	**59.3**	**59.7**	**60.3**	**57.5**
Pulp	55.7	54.2	53.6	53.3	61.3	65.6	62.1	63.0	62.4	63.1
Newsprint	84.0	84.2	82.9	84.7	87.8	84.5	85.6	88.4	88.5	89.0
Paper, Paperboard - exc. Newsprint	52.8	54.0	55.0	57.4	56.2	53.5	53.8	53.8	56.0	52.2
other	24.9	21.8	21.3	21.6	25.4	34.0	45.1	44.9	45.2	43.3
AGRICULTURE AND FOOD OTHER THAN FISH	**19.4**	**19.8**	**19.1**	**21.0**	**21.2**	**21.1**	**20.9**	**21.5**	**23.9**	**23.3**
Fruit and Nuts	0.8	0.8	0.7	1.1	1.2	1.1	1.0	1.1	1.2	1.2
Vegetables	9.3	9.9	9.2	10.8	11.6	12.4	13.3	13.7	14.0	16.8
other	15.9	17.1	19.8	22.3	22.7	21.9	24.1	24.0	24.0	24.0
FISH PRODUCTS	**14.7**	**13.6**	**12.8**	**13.9**	**13.4**	**13.6**	**15.2**	**15.9**	**15.9**	**16.2**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	13.4	12.7	11.2	10.4	9.7	10.1	10.1	11.4	11.7	11.7
Whole Salmon; Fresh, Chilled, Frozen	13.7	18.1	20.4	25.4	25.5	25.1	24.5	28.5	33.1	31.1
Salmon; Canned, Smoked, etc.	4.5	3.6	4.7	2.6	5.2	8.2	7.7	12.1	6.4	2.6
other	20.2	18.7	16.4	14.9	13.5	12.6	13.8	13.3	13.6	15.4
METALLIC MINERAL PRODUCTS	**44.2**	**41.2**	**43.7**	**44.1**	**41.4**	**36.7**	**35.8**	**35.7**	**37.9**	**37.6**
Copper Ores and Concentrates	0.1	11.6	0.0	22.1	0.0	0.0	0.0	0.0	0.2	0.8
Molybdenum Ores and Concentrates	0.0	0.0	0.6	0.2	1.2	2.5	6.6	12.4	21.0	24.9
Unwrought Aluminum	67.8	57.9	65.6	70.8	69.2	58.0	53.6	54.4	62.7	55.1
Unwrought Zinc	45.3	47.2	43.0	47.1	35.1	37.6	34.8	37.4	37.7	35.2
other	39.4	37.1	36.3	31.5	29.2	32.0	31.6	28.6	25.9	25.2
ENERGY PRODUCTS	**20.3**	**21.4**	**22.4**	**22.3**	**22.0**	**23.8**	**21.3**	**21.4**	**25.3**	**24.0**
Natural Gas	87.6	87.3	90.3	90.6	88.7	86.2	84.2	82.6	84.2	85.0
Coal	15.5	16.6	20.2	12.5	5.0	5.6	5.7	5.0	6.2	4.2
Electricity	87.6	89.1	94.7	90.1	83.8	79.8	76.2	51.1	50.6	84.5
other	11.7	14.2	13.8	15.1	15.0	17.2	17.4	16.4	16.3	14.4
MACHINERY AND EQUIPMENT	**16.9**	**17.1**	**16.7**	**17.0**	**16.6**	**16.6**	**17.1**	**16.1**	**15.5**	**14.8**
Motor Vehicles and Parts	38.0	37.5	37.6	37.6	37.3	36.3	37.2	33.6	31.3	30.2
Electrical/Electronic/Communications	6.3	5.9	5.9	7.1	7.2	7.4	7.7	8.9	7.0	5.8
other	8.5	10.0	10.4	10.3	9.8	10.1	12.8	12.9	11.5	9.7
PLASTICS AND ARTICLES OF PLASTIC	**31.4**	**41.2**	**46.4**	**44.0**	**43.1**	**38.4**	**41.7**	**45.0**	**43.8**	**40.4**
APPAREL AND ACCESSORIES	**1.7**	**2.2**	**2.4**	**2.8**	**3.3**	**3.5**	**3.8**	**3.5**	**2.9**	**2.8**
ALL OTHER COMMODITIES	**40.3**	**-108.1**	**-59.7**	**-89.6**	**-763.6**	**60.7**	**20.8**	**21.1**	**18.2**	**17.4**
GRAND TOTAL	**20.8**	**24.5**	**25.4**	**25.2**	**23.7**	**22.0**	**23.4**	**24.6**	**22.1**	**19.3**

U.S.A. Imports From All Canada
Selected Export Commodities

value ($US,000,000)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**6,738**	**8,166**	**7,922**	**9,696**	**10,831**	**11,350**	**13,752**	**13,215**	**12,526**	**12,361**
Lumber (softwood)	4,650	5,544	4,952	6,252	6,599	5,923	6,800	5,976	5,668	5,190
Cedar Shakes and Shingles	201	172	176	186	200	197	228	229	249	230
Plywood (softwood)	9	11	11	13	18	39	79	74	97	107
Selected Value Added Wood Products	910	1,199	1,415	1,776	2,411	3,023	3,796	4,124	3,974	4,139
other	969	1,240	1,369	1,469	1,604	2,168	1,469	1,604	2,168	2,848
PULP AND PAPER PRODUCTS	**7,840**	**8,422**	**12,194**	**10,701**	**10,485**	**10,744**	**11,173**	**12,888**	**12,181**	**11,181**
Pulp	1,609	1,961	3,147	2,159	2,165	1,946	2,098	2,670	2,075	1,835
Newsprint	3,547	3,296	4,371	4,019	3,488	3,517	3,341	3,674	3,494	2,956
Paper, Paperboard - exc. Newsprint	1,928	2,205	3,280	2,980	3,199	3,505	3,853	4,309	4,306	4,122
other	499	523	668	757	960	1,396	1,543	1,633	1,777	1,880
AGRICULTURE AND FOOD OTHER THAN FISH	**4,933**	**5,583**	**5,898**	**7,130**	**7,834**	**8,219**	**8,489**	**9,115**	**10,268**	**10,697**
Fruit and Nuts	59	71	80	89	87	109	108	115	125	132
Vegetables	152	173	192	259	292	395	432	499	557	646
other	3,293	3,447	4,228	4,722	5,339	5,627	6,782	7,456	7,714	7,949
FISH PRODUCTS	**1,081**	**1,133**	**1,120**	**1,152**	**1,306**	**1,405**	**1,711**	**1,913**	**1,946**	**2,046**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	128	138	127	120	123	136	161	170	162	177
Whole Salmon; Fresh, Chilled, Frozen	160	179	196	192	244	242	257	247	272	289
Salmon; Canned, Smoked, etc.	2	3	4	3	4	4	4	8	10	5
other	932	953	841	791	813	794	837	935	1,022	1,290
METALLIC MINERAL PRODUCTS	**3,172**	**4,040**	**5,067**	**4,936**	**5,122**	**4,601**	**4,444**	**4,900**	**4,665**	**4,384**
Copper Ores and Concentrates	2	41	0	17	1	8	0	0	8	8
Molybdenum Ores and Concentrates	6	5	21	9	5	3	8	9	10	18
Unwrought Aluminum	1,484	2,053	2,516	2,214	2,476	2,268	2,228	2,417	2,618	2,366
Unwrought Zinc	424	489	507	542	628	565	605	646	449	456
other	1,851	1,635	1,548	1,255	1,452	2,023	2,154	2,011	1,758	1,603
ENERGY PRODUCTS	**11,780**	**12,675**	**13,699**	**16,815**	**17,918**	**14,680**	**17,219**	**31,491**	**34,270**	**29,609**
Natural Gas	3,245	3,903	3,246	3,915	5,069	5,184	6,006	10,361	15,355	11,428
Coal	35	39	51	57	49	43	36	76	115	99
Electricity	662	960	856	902	978	1,039	1,334	2,711	2,681	1,160
other	7,362	7,431	7,234	7,838	7,773	9,546	11,942	11,823	8,413	9,843
MACHINERY AND EQUIPMENT	**51,837**	**61,591**	**68,059**	**72,284**	**77,690**	**83,612**	**97,040**	**105,467**	**92,681**	**90,098**
Motor Vehicles and Parts	35,007	39,862	42,317	43,750	46,904	49,381	60,342	59,970	53,827	55,579
Electrical/Electronic/Communications	4,990	5,778	6,930	8,395	9,087	9,784	11,584	16,910	11,092	9,063
other	11,839	15,951	18,812	20,139	21,699	24,446	20,139	21,699	24,446	25,114
PLASTICS AND ARTICLES OF PLASTIC	**2,249**	**2,969**	**3,799**	**4,039**	**4,723**	**4,967**	**5,649**	**6,673**	**6,850**	**7,012**
APPAREL AND ACCESSORIES	**462**	**590**	**774**	**949**	**1,205**	**1,419**	**1,595**	**1,745**	**1,573**	**1,589**
ALL OTHER COMMODITIES	**20,829**	**23,777**	**26,585**	**28,803**	**30,936**	**33,847**	**37,253**	**41,803**	**40,009**	**41,611**
GRAND TOTAL	**110,921**	**128,947**	**145,119**	**156,506**	**168,051**	**174,844**	**198,324**	**229,209**	**216,969**	**210,590**

Total Canadian Penetration of U.S. Import Market
Selected Export Commodities

share of total (%)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**60.1**	**61.2**	**58.9**	**62.0**	**61.4**	**59.8**	**59.9**	**55.4**	**53.5**	**48.0**
Lumber (softwood)	96.7	96.0	94.8	95.7	94.2	93.5	92.2	91.0	88.8	84.3
Cedar Shakes and Shingles	100.0	100.0	100.0	100.0	99.9	100.0	99.8	99.5	99.9	99.9
Plywood (softwood)	55.5	55.1	48.9	47.8	54.6	72.7	62.7	70.9	65.9	55.8
Selected Value Added Wood Products	21.4	23.6	25.5	28.6	31.8	33.5	34.3	32.4	31.3	28.0
other	50.3	53.9	55.1	55.1	56.7	64.3	55.1	56.7	64.3	68.2
PULP AND PAPER PRODUCTS	**74.0**	**73.4**	**74.2**	**74.2**	**72.3**	**69.8**	**69.1**	**68.7**	**69.1**	**65.7**
Pulp	86.3	86.0	84.1	83.3	84.5	81.7	82.7	81.2	80.3	79.5
Newsprint	98.7	98.9	98.9	98.9	97.1	93.4	95.0	97.0	97.1	97.3
Paper, Paperboard - exc. Newsprint	59.3	60.9	61.2	65.4	65.7	64.3	65.0	63.9	66.7	62.8
other	26.5	23.4	23.0	23.6	27.6	36.8	48.0	47.0	46.8	44.9
AGRICULTURE AND FOOD OTHER THAN FISH	**20.5**	**20.9**	**20.2**	**22.2**	**22.3**	**22.4**	**22.2**	**22.9**	**25.4**	**24.8**
Fruit and Nuts	2.4	2.7	2.9	2.9	2.7	3.2	2.7	2.9	3.2	3.1
Vegetables	10.6	11.2	10.7	12.6	13.9	15.3	17.1	18.8	18.8	20.6
other	16.9	18.3	20.8	23.4	23.7	22.9	25.2	24.9	25.2	25.1
FISH PRODUCTS	**18.6**	**17.2**	**16.6**	**17.3**	**17.0**	**17.3**	**19.2**	**19.3**	**20.0**	**20.5**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	20.3	19.4	17.3	15.8	15.0	16.0	17.9	18.8	19.0	21.0
Whole Salmon; Fresh, Chilled, Frozen	65.1	71.2	70.0	63.2	71.1	76.5	74.9	74.3	84.4	86.0
Salmon; Canned, Smoked, etc	15.4	18.9	20.3	18.3	20.0	21.6	17.9	25.5	26.7	9.9
other	21.2	19.6	17.3	16.0	14.5	13.9	15.0	14.4	14.8	16.9
METALLIC MINERAL PRODUCTS	**46.5**	**43.7**	**45.8**	**46.3**	**44.0**	**39.7**	**39.2**	**38.8**	**39.8**	**40.0**
Copper Ores and Concentrates	5.7	32.4	0.0	22.1	1.2	3.4	0.0	0.0	13.2	7.6
Molybdenum Ores and Concentrates	34.3	33.5	26.1	22.8	9.4	6.9	22.2	24.6	31.0	49.2
Unwrought Aluminum	68.3	58.7	66.7	71.6	69.8	60.0	55.8	56.7	64.1	56.2
Unwrought Zinc	60.3	63.9	56.6	62.1	53.0	59.2	56.9	58.3	50.9	52.6
other	40.1	37.8	37.3	32.3	29.9	32.7	32.8	29.7	26.7	26.0
ENERGY PRODUCTS	**21.1**	**22.4**	**23.1**	**23.0**	**23.0**	**25.4**	**22.9**	**23.5**	**27.9**	**25.3**
Natural Gas	95.7	97.2	99.1	97.8	97.0	97.1	95.3	94.5	94.2	93.5
Coal	15.8	17.0	20.4	24.0	18.9	15.4	12.9	20.3	17.1	16.5
Electricity	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
other	11.9	14.5	14.0	15.2	15.1	17.4	17.6	16.5	16.5	14.6
MACHINERY AND EQUIPMENT	**17.2**	**17.4**	**16.9**	**17.3**	**16.9**	**16.9**	**17.4**	**16.4**	**15.8**	**15.1**
Motor Vehicles and Parts	38.1	37.7	37.9	37.8	37.5	36.7	37.6	33.9	31.5	30.4
Electrical/Electronic/Communications	6.4	6.1	6.1	7.3	7.4	7.7	7.9	9.1	7.2	6.0
other	8.9	10.3	10.7	10.7	10.2	10.5	10.7	10.2	10.5	10.0
PLASTICS AND ARTICLES OF PLASTIC	**32.0**	**42.2**	**47.4**	**45.0**	**44.3**	**39.8**	**43.5**	**46.9**	**45.5**	**42.1**
APPAREL AND ACCESSORIES	**2.0**	**2.5**	**2.7**	**3.1**	**3.6**	**3.9**	**4.2**	**3.9**	**3.2**	**3.0**
ALL OTHER COMMODITIES	**42.4**	**-114.8**	**-63.4**	**-95.4**	**-806.7**	**64.1**	**22.0**	**22.3**	**19.3**	**18.4**
GRAND TOTAL	**22.4**	**26.4**	**27.3**	**27.0**	**25.3**	**23.5**	**25.1**	**26.3**	**23.7**	**20.6**

Produced by: BC STATS

(table USMKT)

Source: U.S. Dept. of Commerce

U.S.A. Imports From Mexico
Selected Export Commodities

value ($US,000,000)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**491**	**498**	**529**	**703**	**826**	**853**	**916**	**938**	**830**	**845**
Lumber (softwood)	38	35	48	78	95	60	48	32	28	18
Cedar Shakes and Shingles	0	0	0	0	0	0	0	1	0	0
Plywood (softwood)	1	1	7	11	10	7	7	4	2	1
Selected Value Added Wood Products	418	427	429	561	672	743	818	860	770	795
other	34	35	44	53	49	43	53	49	43	42
PULP AND PAPER PRODUCTS	**127**	**164**	**357**	**316**	**372**	**439**	**463**	**516**	**524**	**577**
Pulp	0	0	0	7	0	1	0	1	0	0
Newsprint	0	0	3	9	12	24	11	6	3	0
Paper, Paperboard - exc. Newsprint	41	62	201	92	79	83	99	96	106	110
other	103	78	82	86	102	152	207	281	331	354
AGRICULTURE AND FOOD OTHER THAN FISH	**2,827**	**3,024**	**3,959**	**3,889**	**4,250**	**4,835**	**5,088**	**5,444**	**5,603**	**5,931**
Fruit and Nuts	433	434	545	549	579	749	894	727	735	771
Vegetables	951	1,007	1,204	1,383	1,348	1,629	1,501	1,584	1,790	1,800
other	1,475	1,383	1,288	1,442	1,583	2,210	1,957	2,323	2,457	2,693
FISH PRODUCTS	**292**	**354**	**446**	**449**	**492**	**481**	**503**	**540**	**495**	**381**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	25	26	37	40	41	40	43	52	36	35
Whole Salmon; Fresh, Chilled, Frozen	0	0	0	0	0	0	0	0	0	0
Salmon; Canned, Smoked, etc.	0	0	0	0	0	0	1	1	0	0
other	253	258	218	266	328	409	409	450	441	459
METALLIC MINERAL PRODUCTS	**313**	**354**	**639**	**446**	**505**	**658**	**386**	**386**	**478**	**291**
Copper Ores and Concentrates	0	6	15	4	2	9	1	0	3	0
Molybdenum Ores and Concentrates	0	0	47	31	40	37	25	26	22	16
Unwrought Aluminum	0	1	8	4	5	3	9	8	7	9
Unwrought Zinc	94	92	104	97	114	84	101	105	132	115
other	171	156	195	218	255	466	310	345	527	250
ENERGY PRODUCTS	**4,875**	**5,107**	**5,837**	**6,798**	**8,420**	**5,309**	**7,237**	**12,779**	**10,213**	**12,213**
Natural Gas	0	15	1	4	3	1	9	10	0	11
Coal	0	0	0	0	0	0	2	0	0	1
Electricity	0	0	0	0	0	0	0	0	0	0
other	5,288	4,685	4,737	4,875	5,092	5,835	6,794	8,417	5,308	7,226
MACHINERY AND EQUIPMENT	**23,869**	**30,993**	**37,747**	**46,012**	**53,511**	**61,905**	**72,184**	**89,251**	**88,590**	**89,343**
Motor Vehicles and Parts	7,031	8,645	12,124	15,950	17,372	18,930	22,328	28,503	28,425	28,614
Electrical/Electronic/Communications	11,051	14,385	16,478	18,702	21,883	25,783	28,906	35,778	33,409	32,707
other	5,786	7,963	9,145	11,361	14,256	17,192	11,361	14,256	17,192	20,950
PLASTICS AND ARTICLES OF PLASTIC	**378**	**500**	**660**	**716**	**820**	**940**	**1,014**	**1,185**	**1,240**	**1,332**
APPAREL AND ACCESSORIES	**1,316**	**1,786**	**2,779**	**3,743**	**5,245**	**6,702**	**7,737**	**8,618**	**8,028**	**7,639**
ALL OTHER COMMODITIES	**5,444**	**6,713**	**8,753**	**9,891**	**11,389**	**12,586**	**14,178**	**16,253**	**15,431**	**16,179**
GRAND TOTAL	**39,930**	**49,493**	**61,705**	**72,963**	**85,830**	**94,709**	**109,706**	**135,911**	**131,433**	**134,732**

Produced by: BC STATS

(table USMKT)

Source U.S. Dept. of Commerce

Mexican Penetration of U.S. Import Market
Selected Export Commodities

share of total (%)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**4.4**	**3.7**	**3.9**	**4.5**	**4.7**	**4.5**	**4.0**	**3.9**	**3.5**	**3.3**
Lumber (softwood)	0.8	0.6	0.9	1.2	1.4	1.0	0.7	0.5	0.4	0.3
Cedar Shakes and Shingles	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.4	0.0	0.0
Plywood (softwood)	3.5	5.3	29.9	40.6	30.9	13.1	5.7	4.1	1.3	0.8
Selected Value Added Wood Products	9.8	8.4	7.8	9.0	8.9	8.2	7.4	6.8	6.1	5.4
other	1.8	1.5	1.8	2.0	1.7	1.3	2.0	1.7	1.3	1.0
PULP AND PAPER PRODUCTS	**1.2**	**1.4**	**2.2**	**2.2**	**2.6**	**2.9**	**2.9**	**2.7**	**3.0**	**3.4**
Pulp	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0
Newsprint	0.0	0.0	0.1	0.2	0.3	0.6	0.3	0.1	0.1	0.0
Paper, Paperboard - exc. Newsprint	1.2	1.7	3.8	2.0	1.6	1.5	1.7	1.4	1.6	1.7
other	5.5	3.5	2.8	2.7	2.9	4.0	6.5	8.1	8.7	8.4
AGRICULTURE AND FOOD OTHER THAN FISH	**11.7**	**11.3**	**13.6**	**12.1**	**12.1**	**13.2**	**13.3**	**13.7**	**13.9**	**13.8**
Fruit and Nuts	17.7	16.8	19.7	17.9	18.1	22.0	22.3	18.6	18.9	18.2
Vegetables	68.2	65.1	67.2	67.2	64.3	63.2	59.4	59.8	60.5	57.3
other	7.6	7.3	6.3	7.1	7.0	9.0	7.3	7.8	8.0	8.5
FISH PRODUCTS	**5.0**	**5.4**	**6.6**	**6.7**	**6.4**	**5.9**	**5.7**	**5.4**	**5.1**	**3.8**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	4.0	3.6	5.0	5.3	5.0	4.7	4.8	5.7	4.2	4.2
Whole Salmon; Fresh, Chilled, Frozen	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Salmon; Canned, Smoked, etc.	0.0	0.0	0.0	0.0	0.0	0.1	2.5	1.8	0.7	0.0
other	5.8	5.3	4.5	5.4	5.8	7.2	7.3	6.9	6.4	6.0
METALLIC MINERAL PRODUCTS	**4.6**	**3.8**	**5.8**	**4.2**	**4.3**	**5.7**	**3.4**	**3.1**	**4.1**	**2.7**
Copper Ores and Concentrates	0.0	5.0	10.8	4.8	2.3	3.8	1.2	0.0	4.6	0.0
Molybdenum Ores and Concentrates	0.0	0.0	57.4	74.9	70.6	77.5	71.4	73.6	67.6	44.4
Unwrought Aluminum	0.0	0.0	0.2	0.1	0.1	0.1	0.2	0.2	0.2	0.2
Unwrought Zinc	13.4	12.0	11.6	11.1	9.6	8.9	9.5	9.5	14.9	13.3
other	3.7	3.6	4.7	5.6	5.3	7.5	4.7	5.1	8.0	4.0
ENERGY PRODUCTS	**8.7**	**9.0**	**9.8**	**9.3**	**10.8**	**9.2**	**9.6**	**9.6**	**8.3**	**10.4**
Natural Gas	0.0	0.4	0.0	0.1	0.0	0.0	0.1	0.1	0.0	0.1
Coal	0.0	0.0	0.0	0.1	0.0	0.0	0.6	0.0	0.0	0.2
Electricity	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
other	8.5	9.1	9.2	9.5	9.9	10.8	10.0	11.8	10.4	10.7
MACHINERY AND EQUIPMENT	**7.9**	**8.7**	**9.4**	**11.0**	**11.7**	**12.5**	**13.0**	**13.9**	**15.1**	**15.0**
Motor Vehicles and Parts	7.6	8.2	10.8	13.8	13.9	14.1	13.9	16.1	16.6	15.7
Electrical/Electronic/Communications	14.2	15.2	14.4	16.3	17.9	20.3	19.8	19.2	21.6	21.5
other	4.4	5.2	5.2	6.0	6.7	7.4	6.0	6.7	7.4	8.4
PLASTICS AND ARTICLES OF PLASTIC	**5.4**	**7.1**	**8.2**	**8.0**	**7.7**	**7.5**	**7.8**	**8.3**	**8.2**	**8.0**
APPAREL AND ACCESSORIES	**5.7**	**7.5**	**9.8**	**12.3**	**15.8**	**18.6**	**20.4**	**19.3**	**16.1**	**14.6**
ALL OTHER COMMODITIES	**11.1**	**-32.4**	**-20.9**	**-32.7**	**-297.0**	**23.8**	**8.4**	**8.7**	**7.5**	**7.2**
GRAND TOTAL	**8.1**	**10.1**	**11.6**	**12.6**	**12.9**	**12.7**	**13.9**	**15.6**	**14.4**	**13.1**

U.S.A. Imports From Chile
Selected Export Commodities

value ($US,000,000)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	**108**	**151**	**182**	**191**	**275**	**303**	**445**	**420**	**479**	**582**
Lumber (softwood)	57	76	86	63	88	92	143	136	127	164
Cedar Shakes and Shingles	0	0	0	0	0	0	0	0	0	0
Plywood (softwood)	0	0	0	0	0	3	14	11	22	34
Selected Value Added Wood Products	45	64	68	103	159	179	231	212	265	310
other	5	11	28	26	28	29	26	28	29	57
PULP AND PAPER PRODUCTS	**19**	**16**	**25**	**28**	**25**	**30**	**15**	**22**	**13**	**11**
Pulp	19	14	24	27	25	30	15	21	10	5
Newsprint	0	0	0	0	0	0	0	0	1	5
Paper Paperboard - exc. Newsprint	0	0	0	0	0	0	0	1	2	1
other	0	0	0	0	1	1	0	1	0	0
AGRICULTURE AND FOOD OTHER THAN FISH	**484**	**533**	**547**	**752**	**746**	**787**	**917**	**1,030**	**1,031**	**1,157**
Fruit and Nuts	295	339	326	439	413	439	525	622	628	772
Vegetables	17	24	18	14	14	24	20	20	16	20
other	111	136	183	151	170	202	298	319	325	372
FISH PRODUCTS	**183**	**202**	**237**	**283**	**317**	**369**	**371**	**499**	**483**	**508**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	47	50	50	37	39	44	50	47	38	30
Whole Salmon; Fresh, Chilled, Frozen	63	54	64	87	69	38	17	25	16	14
Salmon; Canned, Smoked, etc.	0	0	1	0	1	2	2	3	3	8
other	40	41	44	72	98	121	159	207	286	301
METALLIC MINERAL PRODUCTS	**232**	**340**	**338**	**438**	**446**	**439**	**567**	**585**	**786**	**751**
Copper Ores and Concentrates	17	59	87	50	54	124	36	0	21	82
Molybdenum Ores and Concentrates	5	4	5	0	7	6	2	1	0	1
Unwrought Aluminum	0	0	0	0	0	0	0	0	0	0
Unwrought Zinc	0	0	0	0	0	0	0	0	0	8
other	324	251	215	211	278	245	388	385	309	529
ENERGY PRODUCTS	**0**	**0**	**24**	**16**	**9**	**22**	**25**	**75**	**109**	**73**
Natural Gas	0	0	0	0	0	0	0	0	0	0
Coal	0	0	0	0	0	0	0	0	0	0
Electricity	0	0	0	0	0	0	0	0	0	0
other	8	20	3	0	0	24	16	9	22	25
MACHINERY AND EQUIPMENT	**16**	**21**	**24**	**27**	**33**	**43**	**50**	**55**	**48**	**58**
Motor Vehicles and Parts	1	1	1	1	2	7	9	5	6	6
Electrical/Electronic/Communications	3	3	3	6	6	4	4	3	3	4
other	13	18	20	20	25	32	20	25	32	37
PLASTICS AND ARTICLES OF PLASTIC	**3**	**5**	**3**	**3**	**3**	**5**	**5**	**7**	**8**	**9**
APPAREL AND ACCESSORIES	**30**	**26**	**32**	**29**	**13**	**8**	**6**	**7**	**13**	**10**
ALL OTHER COMMODITIES	**407**	**529**	**520**	**488**	**431**	**446**	**535**	**528**	**586**	**622**
GRAND TOTAL	**1,462**	**1,822**	**1,931**	**2,256**	**2,299**	**2,453**	**2,936**	**3,228**	**3,555**	**3,781**

Produced by: BC STATS

(table USAIKT)

Source: U.S. Dept. of Commerce

Chilean Penetration of U.S. Import Market
Selected Export Commodities

share of total (%)

	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
SOLID WOOD PRODUCTS	1.0	1.1	1.4	1.2	1.6	1.6	1.9	1.8	2.0	2.3
Lumber (softwood)	1.2	1.3	1.6	1.0	1.3	1.5	1.9	2.1	2.0	2.7
Cedar Shakes and Shingles	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Plywood (softwood)	0.0	0.2	0.2	0.0	0.2	5.4	10.9	10.7	14.7	17.9
Selected Value Added Wood Products	1.1	1.3	1.2	1.7	2.1	2.0	2.1	1.7	2.1	2.1
other	0.3	0.5	1.1	1.0	1.0	0.9	1.0	1.0	0.9	1.4
PULP AND PAPER PRODUCTS	0.2	0.1	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1
Pulp	1.0	0.6	0.6	1.1	1.0	1.2	0.6	0.6	0.4	0.2
Newsprint	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2
Paper, Paperboard - exc. Newsprint	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
AGRICULTURE AND FOOD OTHER THAN FISH	1.9	2.0	1.9	2.3	2.1	2.1	2.4	2.6	2.6	2.7
Fruit and Nuts	12.1	13.1	11.8	14.4	12.9	12.9	13.1	15.9	16.1	18.2
Vegetables	1.2	1.6	1.0	0.7	0.7	0.9	0.8	0.7	0.6	0.6
other	0.6	0.7	0.9	0.7	0.8	0.8	1.1	1.1	1.1	1.2
FISH PRODUCTS	3.1	3.1	3.5	4.3	4.1	4.6	4.2	5.0	5.0	5.1
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	7.5	7.0	6.8	4.9	4.7	5.1	5.6	5.2	4.5	3.5
Whole Salmon, Fresh, Chilled, Frozen	25.8	21.5	23.0	28.8	20.1	12.0	5.1	7.4	5.0	4.3
Salmon; Canned, Smoked, etc.	0.7	2.3	4.6	2.0	7.6	10.7	9.8	8.2	7.7	16.7
other	0.9	0.8	0.9	1.5	1.7	2.1	2.8	3.2	4.1	3.9
METALLIC MINERAL PRODUCTS	3.4	3.7	3.0	4.1	3.8	3.8	5.0	4.6	6.7	6.9
Copper Ores and Concentrates	39.1	46.6	63.8	65.4	80.6	54.6	43.3	0.0	36.1	77.8
Molybdenum Ores and Concentrates	26.6	21.9	6.5	0.6	11.9	13.1	6.4	1.7	1.2	2.4
Unwrought Aluminum	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Unwrought Zinc	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.7
other	7.0	5.8	5.2	5.4	5.7	4.0	5.9	5.7	4.7	8.6
ENERGY PRODUCTS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1
Natural Gas	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Coal	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Electricity	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MACHINERY AND EQUIPMENT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Motor Vehicles and Parts	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Electrical/Electronic/Communications	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PLASTICS AND ARTICLES OF PLASTIC	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1
APPAREL AND ACCESSORIES	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0
ALL OTHER COMMODITIES	0.8	-2.6	-1.2	-1.6	-11.2	0.8	0.3	0.3	0.3	0.3
GRAND TOTAL	0.3	0.4	0.4	0.4	0.3	0.3	0.4	0.4	0.4	0.4

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Toronto, Ontario M5C 2N8
Tel: (416) 362-5211
Toll free: 1-800-387-2689
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BRITISH COLUMBIA

BC STATS

Ministry of
Management Services

Dan Schrier
(250) 387-0376
Dan.Schrier@gems3.gov.bc.ca
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Exports ◆ March 2003

Note that with this release there have been two changes to the tables. First, two additional columns have been added with data from the same month a year earlier and the corresponding year-over-year change. The second change involves the commodity definitions. The "Plywood (softwood)" category has been expanded to include softwood veneer and a new category called "Other Panel Products" has been separated out from "Other Solid Wood Products". This category includes other plywood and veneer, particleboard and fibreboard.

- Year-to-date through the first quarter of 2003, the value of BC origin exports is up 9% compared to the same period in 2002. Once again the energy sector is leading the way as higher prices and increased demand for natural gas and electricity resulted in almost double the value of exports (+93%) of energy products in the first quarter.

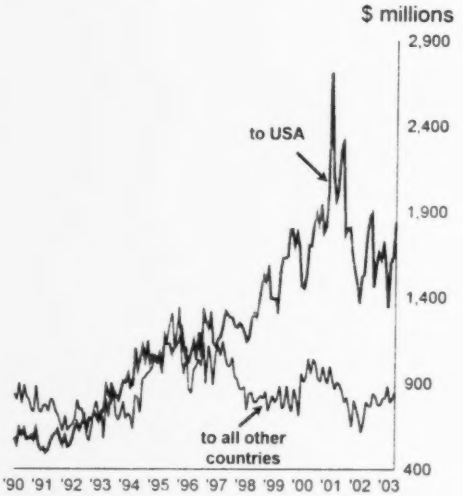
- In the forest sector, the softwood lumber dispute continues to have a negative impact on the value of solid wood product exports. Year-to-date softwood lumber exports to the US are 32% lower compared to the first quarter of 2002. Most of this decline is due to falling prices as a result of oversupply. There are some signs that the forest industry is attempting to find alternative markets as lumber exports to Japan are up 14% and the European Union increased its imports from BC by 8%.

- Pulp and paper exports continue to climb (+6%) on the strength of the resurgence of pulp (+9%) and paper and paperboard (+9%). Low demand for newsprint (due in part to a reduction in advertising) has driven down prices resulting in an 8% drop in the value of BC exports of that good.

- Machinery and equipment shipments are still falling (-9%) as a result of the closure of the Western Star Trucks assembly plant in Kelowna. The value of exports of motor vehicles and parts is almost 37% off last year's pace.

- Exports to the Pacific Rim (excluding Japan) have jumped 42% in the first quarter compared to last year. Shipments to China increased 74%, exports to Taiwan were up 65%, and South Korean imports from BC grew by a third.

Rising commodity prices, particularly for energy products, are driving up the value of BC exports

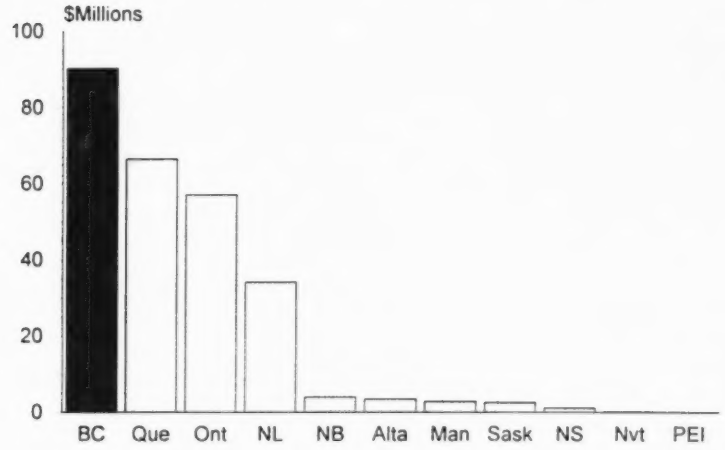


Canada Talks Trade with Turkey

Turkey and Bulgaria will be the focus of a Canadian trade mission from May 21 to 29. Currently, trade between Canada and Bulgaria is not very significant, with two-way trade amounting to just over $85 million in 2002. BC exports to Bulgaria were valued at just over $169 thousand. However, Turkey has been a far more important trade partner for both Canada as a whole and British Columbia in particular. Two-way trade between Canada and Turkey was worth about $666 million in 2002 and BC was the source of over a third of Canadian domestic exports to Turkey. In fact, BC ranked first among the provinces in terms of commodity exports to Turkey. Turkey was the destination for more of BC's goods than either Mexico or Chile, with which Canada has free trade agreements. Of all BC commodity trade to the Middle East, almost half (49%) went to Turkey in 2002.

Of the two countries involved in the next Canadian trade mission, Turkey is by far the more significant trade partner for both Canada and BC

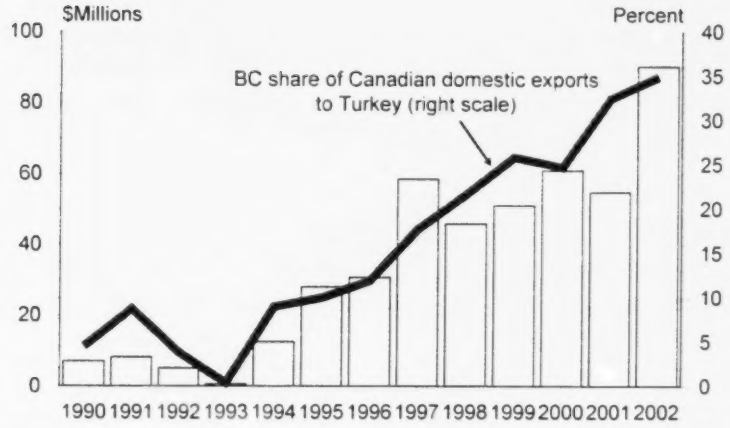
BC ranks number one among the provinces in terms of commodity exports to Turkey



In 2002, BC was the primary Canadian source of commodity exports to Turkey

British Columbia's exports of goods to Turkey have been increasing steadily over the last decade, such that the value of BC origin exports to Turkey is well over ten times what it was in the early nineties. BC's share of Canadian exports has expanded correspondingly, rising from between 5 and 10 percent in the early nineties to almost 35% in 2002. By comparison, second ranked Quebec was the source of 25% of Canada's commodity exports to Turkey.

BC origin commodity exports to Turkey have been rising steadily over the last decade



BC's share of Canadian exports of goods to Turkey has increased substantially over the last decade such that BC was the source of over a third of Canada's exports to Turkey in 2002

2002 Exports to Turkey
- Selected Commodities -

	BC ($,000)	% of Total	Canada ($,000)	% of Total	BC Percent of Canadian Exports
SOLID WOOD PRODUCTS	**60.1**	**0%**	**598.6**	**0%**	**10%**
PULP & PAPER PRODUCTS	**294.9**	**0%**	**48,592.3**	**19%**	**1%**
Pulp	0.0	0%	12,854.0	5%	0%
Newsprint	0.0	0%	34,341.0	13%	0%
Paper, Paperboard, Exc. Newsprint	294.9	0%	1,095.1	0%	27%
Other Pulp & Paper Products	0.0	0%	302.2	0%	0%
AGRICULTURE & FOOD (including FISH)	**118.5**	**0%**	**9,974.4**	**4%**	**1%**
Vegetables	118.5	0%	4,032.3	2%	3%
Other Agriculture & Non-Fish Food	0.0	0%	5,939.7	2%	0%
Fish Products	0.0	0%	2.4	0%	0%
METALLIC MINERAL PRODUCTS	**0.0**	**0%**	**44,245.7**	**17%**	**0%**
Unwrought Aluminum	0.0	0%	650.8	0%	0%
Other Metallic Mineral Products	0.0	0%	43,594.9	17%	0%
ENERGY PRODUCTS	**86,154.1**	**96%**	**86,376.4**	**33%**	**100%**
Coal	86,154.1	96%	86,154.1	33%	100%
Other Energy Products	0.0	0%	222.3	0%	0%
MACHINERY AND EQUIPMENT	**2,888.7**	**3%**	**44,177.1**	**17%**	**7%**
Motor Vehicles & Parts	0.0	0%	1,274.4	0%	0%
Electrical & Electronic / Communications	952.1	1%	9,171.9	4%	10%
Other Machinery & Equipment	1,936.6	2%	33,730.9	13%	6%
PLASTICS & ARTICLES OF PLASTIC	**60.4**	**0%**	**2,944.3**	**1%**	**2%**
APPAREL & ACCESSORIES	**0.0**	**0%**	**499.3**	**0%**	**0%**
OTHER BC EXPORT COMMODITIES	**624.3**	**1%**	**23,950.3**	**9%**	**3%**
GRAND TOTAL	**90,201.0**	**100%**	**261,358.4**	**100%**	**35%**

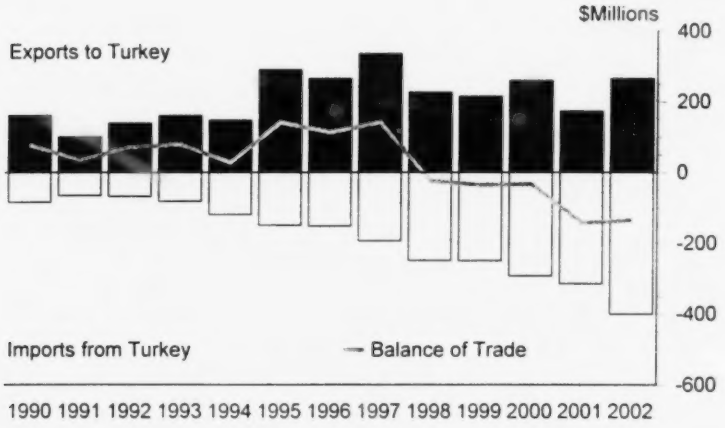
Almost all (96%) of British Columbia's exports to Turkey in 2002 were comprised of coal. Most of the balance was machinery and equipment, particularly medical equipment. With the exception of Ontario, exports from most provinces were not very diversified. Over half of Quebec's shipments consisted of newsprint and all of Newfoundland and Labrador's exports were iron ores and concentrates. For Ontario there was no single commodity that dominated the export picture.

Almost the entire volume of BC origin exports to Turkey in 2002 was comprised of coal

Canadian imports from Turkey are a little more varied, although more than half the value of imports in 2002 was from three general product groups. These top imports were iron and steel, clothing and accessories and ceramic products.

In recent years Canada has imported more goods from Turkey than it has shipped to that country, putting the balance of trade in goods in a deficit situation. Prior to 1998, Canada consistently had a commodity trade surplus with Turkey, but rising imports combined with no growth in exports has tipped the balance in Turkey's favour.

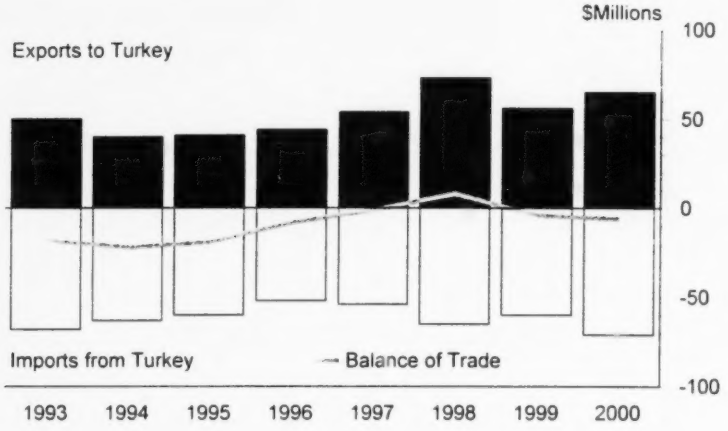
Canada's commodity trade balance with Turkey has moved from surplus to deficit in the last five years



Since 1998, Canada has had a commodity trade deficit with Turkey

Although Canada also has a deficit with Turkey in trade in services, the gap has diminished over the last few years of available data and was in surplus in 1998 before slipping back into deficit. Trade in services between Canada and Turkey is not overly significant at this time. Canadian service imports from Turkey are mainly related to tourism, while Canadian exports are primarily commercial services.

Canada has a slight deficit in trade in services with Turkey



Canada also has a deficit in trade in services with Turkey

Although Turkey does not typically leap to mind when one is thinking about major trading partners for British Columbia, it did rank 18th as a destination for BC exports in 2002, ahead of free trade partners Mexico and Chile. According to the Department of Foreign Affairs and International Trade, Turkey has the 17th largest economy in the world and has over twice the population of Canada with 69 million people. In 2002, according to Statistics Canada, Canadian direct investment in Turkey amounted to $679 million. The Turkish economy is on an upswing offering an opportunity to Canadian firms in both British Columbia and across the country to continue to expand trade. It is already a significant market for BC coal, but there are opportunities to establish a market there for other BC goods, as well as for services in sectors like transportation, mining, and engineering.

Recent Feature Articles in British Columbia Origin Exports Release
Listed By Statistical Reference Date of Issue

03-03 *Canada Talks Trade With Turkey* (released May 2003)

03-02 *Rising Log Exports Fuel Controversy* (released April 2003)

03-01 *Review and Outlook for BC Exports* (released March 2003)

02-12 *Team Canada Returns to Europe* (released February 2003)

02-11 *Canada Courts the European Union for Freer Trade* (released January 2003)

02-10 *Lumber Battle Takes an Unexpected Turn* (released December 2002)

02-09 *Canada Looking to Shed Light on Trade With the Dark Continent* (released November 2002)

02-08 *Canada's Share of US Softwood Lumber Market Slipping* (released October 2002)

02-07 *FTAA: Free Trade for the Western Hemisphere?* (released September 2002)

02-06 *The Changing Face of BC Exports* (released August 2002)

02-05 *Japan's Economic Woes Translate to Reduced Trade for BC* (released July 2002)

02-04 *Team Canada Promotes Trade With Mexico* (released June 2002)

02-03 *Chile Warms Up to Trade With Canada* (released May 2002)

02-02 *The Threat of American Protectionism* (released April 2002)

02-01 *Canada Seeks to Increase Trade With India* (released March 2002)

01-12 *Is "Runaway" Film Production in Canada Harming the U.S. Industry?* (released February 2002)

01-11 *Team Canada Scouts Russia and Germany for New Trade Ties* (released January 2002)

01-10 *Exploring China as a Market for BC's Wood Products* (released December 2001)

01-09 *Is Trade Threatened by Security?* (released November 2001)

01-08 *Thirst for Energy Powers British Columbia's Exports* (released October 2001)

01-07 *International Trade in High Technology Goods and Services* (released September 2001)

01-06 *Interprovincial and International Trade in Goods and Services* (released August 2001)

01-05 *Buy Low, Sell High: Trade in Electricity* (released July 2001)

01-04 *Attack of the Canadian Tomatoes* (released June 2001)

01-03 *The Softwood Lumber Dispute* (released May 2001)

01-02 *(no article)*

01-01 *(no article)*

00-12 *(no article)*

00-11 *After Much Economic Diversification, B.C. Exports Are Still Mainly Resource Based* (released January 2000)

00-10 *Ambitious Western Hemisphere Trade Agreement Could Help Shape Canadian Trade In New Decade* (released Dec. 2000)

00-09 *Trade Growth Tied To Transportation Infrastructure* (released November 2000)

NOTES

Countries Included Within World Regions:
(1) Western Europe: United Kingdom, Ireland, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland.
(2) Eastern Europe: other Europe, including all of Russia, Georgia, Kazakhstan, Kyrgyzstan, Moldova, etc.
(3) South East Asia: Malaysia, Brunei Darussalam, Singapore, Myanmar, Kampuchea, Laos, Indonesia, Philippines, Thailand, Vietnam.
(4) Africa: continental Africa, excluding Ethiopia, Libya, Somalia, Sudan, Egypt.
(5) South America: continental South America from Colombia and Venezuela south to Chile and Argentina, including offshore islands, but not Caribbean.
(6) Central America and Caribbean: from Guatemala and Belize to Panama, plus Caribbean Islands.
(7) Pacific Rim (including Japan): Japan, Hong Kong, Malaysia, Brunei Darussalam, Singapore, Laos, Mongolia, China, Indonesia, North Korea, South Korea, Philippines, Macau, Taiwan, Thailand, Vietnam, Australia, Fiji, New Zealand.
(8) Pacific Rim: as above, but excluding Japan.
(9) Middle East: from Turkey and Iran south through the Arabian Peninsula. Excluding Afghanistan and Pakistan, but including Cyprus, Ethiopia, Egypt, Somalia, Sudan and Libya.

'Selected Value-added Wood Products' category includes prefabricated houses, doors, windows, furniture, moulding, siding, etc. It does not include panel products, shakes, shingles or any pulp and paper products.

Revisions
Statistics Canada revises trade data for the previous three data years with release of the December data. The revision number is indicated in the footer of the tables (e.g., Rev 1 is the first annual revision, etc., and Prelim indicates it is the first release of data to December for that year). In addition to annual revisions, Statistics Canada revises the data for the previous data year every quarter (indicated in the footer by Rev Q1, etc).

Service Offered for Detailed Trade Statistics
For B.C. government statistics users requiring more detailed information on exports or imports, a special report service is offered through the address below:

Dan Schrier - Trade Statistics
BC STATS
P.O. Box 9410 Stn Prov Govt
Victoria, B.C.
V8W 9V1
(250) 387-0376

This service is provided through the Trade Research and Inquiry Package (TRIP) computer reporting system. TRIP offers user-defined tabulations of export or import statistics for British Columbia, Canada, the United States and other countries. Tabulations can include information on commodities, countries, U.S. states, years, months, mode of transport, etc.

B.C. ORIGIN EXPORTS TO SELECTED DESTINATIONS

	MARCH			YEAR-TO-DATE			ANNUAL		
	2002	2003	CHANGE 2002-03	2002	2003	CHANGE 2002-03	2000	2001	2002
	VALUES ($,000)		(%)	VALUES ($,000)		(%)	VALUES ($,000)		
United Kingdom	21,073	28,506	35.3%	85,501	82,741	-3.2%	381,149	353,727	336,719
Germany	23,948	23,171	-3.2%	87,080	86,939	-0.2%	534,440	381,457	320,203
People's Republic of China	76,955	89,506	16.3%	161,524	281,221	74.1%	740,742	761,036	842,901
Hong Kong	19,432	16,882	-13.1%	54,731	50,235	-8.2%	298,926	235,517	227,982
Taiwan	31,506	43,288	37.4%	76,187	125,311	64.5%	421,909	332,933	354,060
Japan	334,957	317,417	-5.2%	823,103	925,353	12.4%	4,890,460	4,058,012	3,869,284
South Korea	66,232	84,269	27.2%	157,959	210,193	33.1%	930,402	757,779	763,634
India	6,115	10,698	75.0%	36,885	25,683	-30.4%	99,498	118,153	120,448
Australia	9,545	18,765	96.6%	37,196	43,044	15.7%	250,682	171,881	187,152
Mexico	5,262	7,802	48.3%	12,877	24,780	92.4%	57,677	83,241	81,074
United States	1,743,908	1,837,555	5.4%	4,800,080	5,075,092	5.7%	22,196,066	22,110,102	19,504,382
other	196,439	207,451	5.6%	634,226	592,611	-6.6%	2,947,964	2,416,122	2,234,733
Total International Exports	**2,535,382**	**2,685,309**	**5.9%**	**6,881,846**	**7,523,204**	**9.3%**	**33,749,916**	**31,779,959**	**28,842,571**
1) Western Europe	133,924	146,080	9.1%	471,285	476,354	1.1%	2,610,888	2,148,294	1,837,841
2) Eastern Europe	11,160	2,252	-79.8%	13,887	6,902	-50.3%	36,261	35,384	43,994
3) South East Asia	28,931	49,449	70.9%	80,724	102,474	26.9%	610,856	333,127	399,804
4) Africa (exc. Egypt & Mid-East)	2,100	3,192	52.0%	10,617	18,693	76.1%	56,383	39,730	45,208
5) South America	14,702	28,137	91.4%	54,123	65,492	21.0%	248,608	312,448	222,652
6) Cent. Amer. & Caribb. (exc. Mex.)	5,099	5,682	11.4%	12,671	17,668	39.4%	54,345	71,767	60,160
7) Pacific Rim (including Japan)	571,810	622,115	8.8%	1,402,936	1,751,194	24.8%	8,176,348	6,689,336	6,700,945
8) Pacific Rim (excluding Japan)	236,854	304,698	28.6%	579,833	825,841	42.4%	3,285,888	2,631,324	2,831,661
9) Middle East	32,498	16,291	-49.9%	51,946	51,579	-0.7%	167,969	142,678	185,177
SHARE OF TOTAL (%)									
United Kingdom	0.8%	1.1%		1.2%	1.1%		1.1%	1.1%	1.2%
Germany	0.9%	0.9%		1.3%	1.2%		1.6%	1.2%	1.1%
People's Republic of China	3.0%	3.3%		2.3%	3.7%		2.2%	2.4%	2.9%
Hong Kong	0.8%	0.6%		0.8%	0.7%		0.9%	0.7%	0.8%
Taiwan	1.2%	1.6%		1.1%	1.7%		1.3%	1.0%	1.2%
Japan	13.2%	11.8%		12.0%	12.3%		14.5%	12.8%	13.4%
South Korea	2.6%	3.1%		2.3%	2.8%		2.8%	2.4%	2.6%
India	0.2%	0.4%		0.5%	0.3%		0.3%	0.4%	0.4%
Australia	0.4%	0.7%		0.5%	0.6%		0.7%	0.5%	0.6%
Mexico	0.2%	0.3%		0.2%	0.3%		0.2%	0.3%	0.3%
United States	68.8%	68.4%		69.7%	67.5%		65.8%	69.6%	67.6%
other	7.7%	7.7%		9.2%	7.9%		8.7%	7.6%	7.7%
Total International Exports	**100.0%**	**100.0%**		**100.0%**	**100.0%**		**100.0%**	**100.0%**	**100.0%**
1) Western Europe	5.3%	5.4%		6.8%	6.3%		7.7%	6.8%	6.4%
2) Eastern Europe	0.4%	0.1%		0.2%	0.1%		0.1%	0.1%	0.2%
3) South East Asia	1.1%	1.8%		1.2%	1.4%		1.8%	1.0%	1.4%
4) Africa (exc. Egypt & Mid-East)	0.1%	0.1%		0.2%	0.2%		0.2%	0.1%	0.2%
5) South America	0.6%	1.0%		0.8%	0.9%		0.7%	1.0%	0.8%
6) Cent. Amer. & Caribb. (exc. Mex.)	0.2%	0.2%		0.2%	0.2%		0.2%	0.2%	0.2%
7) Pacific Rim (including Japan)	22.6%	23.2%		20.4%	23.3%		24.2%	21.0%	23.2%
8) Pacific Rim (excluding Japan)	9.3%	11.3%		8.4%	11.0%		9.7%	8.3%	9.8%
9) Middle East	1.3%	0.6%		0.8%	0.7%		0.5%	0.4%	0.6%

See attached NOTES for countries within listed regions.

B.C. ORIGIN EXPORTS to ALL COUNTRIES
– SELECTED COMMODITIES –

	MARCH			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**897,801**	**717,757**	**-20.1%**	**2,377,959**	**2,028,232**	**-14.7%**	**34.6%**	**27.0%**
Lumber (softwood)	650,136	478,565	-26.4%	1,686,463	1,326,501	-21.3%	24.5%	17.6%
Cedar Shakes and Shingles	27,639	16,591	-40.0%	67,899	46,696	-31.2%	1.0%	0.6%
Plywood and Veneer (softwood)	38,018	30,851	-18.9%	104,405	92,094	-11.8%	1.5%	1.2%
Other Panel Products	44,208	53,142	20.2%	124,614	151,554	21.6%	1.8%	2.0%
Selected Value Added Wood Products	79,338	82,970	4.6%	221,421	232,921	5.2%	3.2%	3.1%
other	58,463	55,638	-4.8%	173,157	178,466	3.1%	2.5%	2.4%
PULP AND PAPER PRODUCTS	**428,712**	**422,645**	**-1.4%**	**1,188,335**	**1,263,210**	**6.3%**	**17.3%**	**16.8%**
Pulp	242,424	244,286	0.8%	668,265	729,265	9.1%	9.7%	9.7%
Newsprint	57,341	54,075	-5.7%	165,141	151,788	-8.1%	2.4%	2.0%
Paper, Paperboard - exc. Newsprint	117,346	113,328	-3.4%	318,020	346,849	9.1%	4.6%	4.6%
other	11,602	10,955	-5.6%	36,910	35,308	-4.3%	0.5%	0.5%
AGRICULTURE AND FOOD OTHER THAN FISH	**98,405**	**112,304**	**14.1%**	**282,163**	**314,411**	**11.4%**	**4.1%**	**4.2%**
Fruit and Nuts	5,337	5,375	0.7%	17,720	22,834	28.9%	0.3%	0.3%
Vegetables	9,684	11,987	23.8%	23,579	31,798	34.9%	0.3%	0.4%
other	83,384	94,942	13.9%	240,863	259,779	7.9%	3.5%	3.5%
FISH PRODUCTS	**70,649**	**83,956**	**18.8%**	**187,622**	**208,481**	**11.1%**	**2.7%**	**2.8%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	10,857	16,743	54.2%	23,432	33,203	41.7%	0.3%	0.4%
Whole Salmon; Fresh, Chilled, Frozen	28,423	33,246	17.0%	77,395	83,645	8.1%	1.1%	1.1%
Salmon; Canned, Smoked, etc.	3,048	4,708	54.4%	9,916	10,330	4.2%	0.1%	0.1%
other	28,321	29,259	3.3%	76,880	81,303	5.8%	1.1%	1.1%
METALLIC MINERAL PRODUCTS	**153,322**	**124,549**	**-18.8%**	**335,028**	**377,108**	**12.6%**	**4.9%**	**5.0%**
Copper Ores and Concentrates	14,566	41,842	187.3%	66,522	118,516	78.2%	1.0%	1.6%
Molybdenum Ores and Concentrates	5,148	8,180	58.9%	12,736	24,308	90.9%	0.2%	0.3%
Unwrought Aluminum	42,084	40,535	-3.7%	98,694	121,163	22.8%	1.4%	1.6%
Unwrought Zinc	28,466	25,386	-10.8%	82,877	83,553	0.8%	1.2%	1.1%
other	63,059	8,607	-86.4%	74,199	29,569	-60.1%	1.1%	0.4%
ENERGY PRODUCTS	**288,780**	**628,368**	**117.6%**	**840,491**	**1,618,130**	**92.5%**	**12.2%**	**21.5%**
Natural Gas	137,564	438,446	218.7%	418,261	1,102,549	163.6%	6.1%	14.7%
Coal	132,347	133,895	1.2%	359,097	349,945	-2.5%	5.2%	4.7%
Electricity	9,426	33,456	254.9%	42,690	98,569	130.9%	0.6%	1.3%
other	9,442	22,571	139.0%	20,443	67,067	228.1%	0.3%	0.9%
MACHINERY AND EQUIPMENT	**293,265**	**263,466**	**-10.2%**	**853,572**	**774,285**	**-9.3%**	**12.4%**	**10.3%**
Motor Vehicles and Parts	71,030	36,402	-48.8%	182,209	115,595	-36.6%	2.6%	1.5%
Electrical/Electronic/Communications	51,321	57,170	11.4%	134,145	151,653	13.1%	1.9%	2.0%
other	170,914	169,894	-0.6%	537,218	507,037	-5.6%	7.8%	6.7%
PLASTICS AND ARTICLES OF PLASTIC	**39,205**	**43,463**	**10.9%**	**103,674**	**116,981**	**12.8%**	**1.5%**	**1.6%**
APPAREL AND ACCESSORIES	**14,880**	**14,560**	**-2.2%**	**44,885**	**47,484**	**5.8%**	**0.7%**	**0.6%**
ALL OTHER COMMODITIES	**250,361**	**274,241**	**9.5%**	**668,117**	**774,881**	**16.0%**	**9.7%**	**10.3%**
GRAND TOTAL	**2,535,382**	**2,685,309**	**5.9%**	**6,881,846**	**7,523,204**	**9.3%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to the U.S.A.
– SELECTED COMMODITIES –

	MARCH			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**718,996**	**511,180**	**-28.9%**	**1,849,002**	**1,431,362**	**-22.6%**	**38.5%**	**28.2%**
Lumber (softwood)	513,080	314,573	-38.7%	1,294,766	874,628	-32.4%	27.0%	17.2%
Cedar Shakes and Shingles	27,314	15,940	-41.6%	66,971	45,091	-32.7%	1.4%	0.9%
Plywood and Veneer (softwood)	32,655	26,403	-19.1%	88,939	79,453	-10.7%	1.9%	1.6%
Other Panel Products	41,021	50,615	23.4%	114,383	143,057	25.1%	2.4%	2.8%
Selected Value Added Wood Products	68,850	66,878	-2.9%	184,776	192,607	4.2%	3.8%	3.8%
other	36,076	36,771	1.9%	99,167	96,526	-2.7%	2.1%	1.9%
PULP AND PAPER PRODUCTS	**196,511**	**181,437**	**-7.7%**	**546,863**	**519,459**	**-5.0%**	**11.4%**	**10.2%**
Pulp	55,251	58,178	5.3%	155,065	154,855	-0.1%	3.2%	3.1%
Newsprint	36,365	28,949	-20.4%	101,778	92,005	-9.6%	2.1%	1.8%
Paper, Paperboard - exc. Newsprint	94,548	84,896	-10.2%	257,311	244,713	-4.9%	5.4%	4.8%
other	10,348	9,413	-9.0%	32,709	27,886	-14.7%	0.7%	0.5%
AGRICULTURE AND FOOD OTHER THAN FISH	**71,831**	**87,075**	**21.2%**	**205,215**	**236,424**	**15.2%**	**4.3%**	**4.7%**
Fruit and Nuts	3,972	4,440	11.8%	13,321	16,274	22.2%	0.3%	0.3%
Vegetables	8,884	11,059	24.5%	20,794	23,598	13.5%	0.4%	0.5%
other	58,974	71,576	21.4%	171,100	196,551	14.9%	3.6%	3.9%
FISH PRODUCTS	**55,814**	**66,203**	**18.6%**	**146,488**	**151,680**	**3.5%**	**3.1%**	**3.0%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	7,717	13,492	74.8%	15,368	19,848	29.2%	0.3%	0.4%
Whole Salmon, Fresh, Chilled, Frozen	27,042	30,743	13.7%	75,349	77,799	3.3%	1.6%	1.5%
Salmon, Canned, Smoked, etc	43	235	439.8%	501	430	-14.0%	0.0%	0.0%
other	21,012	21,732	3.4%	55,270	53,603	-3.0%	1.2%	1.1%
METALLIC MINERAL PRODUCTS	**36,073**	**30,399**	**-15.7%**	**114,044**	**99,586**	**-12.7%**	**2.4%**	**2.0%**
Copper Ores and Concentrates	186	0	-100.0%	5,351	0	-100.0%	0.1%	0.0%
Molybdenum Ores and Concentrates	217	1,352	523.3%	1,327	4,916	270.4%	0.0%	0.1%
Unwrought Aluminum	6,264	4,213	-32.7%	23,129	10,814	-53.2%	0.5%	0.2%
Unwrought Zinc	22,576	17,342	-23.2%	68,133	62,999	-7.5%	1.4%	1.2%
other	6,850	7,491	9.4%	16,104	20,858	29.5%	0.3%	0.4%
ENERGY PRODUCTS	**169,672**	**503,365**	**196.7%**	**516,729**	**1,289,999**	**149.6%**	**10.8%**	**25.4%**
Natural Gas	137,564	438,446	218.7%	418,261	1,102,549	163.6%	8.7%	21.7%
Coal	13,416	8,929	-33.4%	35,739	21,981	-38.5%	0.7%	0.4%
Electricity	9,426	33,456	254.9%	42,690	98,569	130.9%	0.9%	1.9%
other	9,265	22,534	143.2%	20,039	66,899	233.8%	0.4%	1.3%
MACHINERY AND EQUIPMENT	**247,701**	**201,948**	**-18.5%**	**728,911**	**594,683**	**-18.4%**	**15.2%**	**11.7%**
Motor Vehicles and Parts	65,299	32,981	-49.5%	171,065	104,904	-38.7%	3.6%	2.1%
Electrical/Electronic/Communications	42,834	34,161	-20.2%	107,276	98,464	-8.2%	2.2%	1.9%
other	139,567	134,806	-3.4%	450,570	391,314	-13.2%	9.4%	7.7%
PLASTICS AND ARTICLES OF PLASTIC	**36,564**	**40,916**	**11.9%**	**97,176**	**110,034**	**13.2%**	**2.0%**	**2.2%**
APPAREL AND ACCESSORIES	**13,650**	**13,365**	**-2.1%**	**42,308**	**43,629**	**3.1%**	**0.9%**	**0.9%**
ALL OTHER COMMODITIES	**197,096**	**201,668**	**2.3%**	**553,344**	**598,236**	**8.1%**	**11.5%**	**11.8%**
GRAND TOTAL	**1,743,908**	**1,837,555**	**5.4%**	**4,800,080**	**5,075,092**	**5.7%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to JAPAN
– SELECTED COMMODITIES –

	MARCH			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**134,738**	**146,781**	**8.9%**	**390,608**	**435,241**	**11.4%**	**47.5%**	**47.0%**
Lumber (softwood)	98,357	111,187	13.0%	279,493	319,622	14.4%	34.0%	34.5%
Cedar Shakes and Shingles	106	90	-15.1%	131	141	7.8%	0.0%	0.0%
Plywood and Veneer (softwood)	4,244	3,709	-12.6%	11,290	9,274	-17.9%	1.4%	1.0%
Other Panel Products	2,702	1,973	-27.0%	7,601	6,146	-19.1%	0.9%	0.7%
Selected Value Added Wood Products	9,170	14,411	57.2%	25,729	30,803	19.7%	3.1%	3.3%
other	20,159	15,411	-23.6%	66,364	69,256	4.4%	8.1%	7.5%
PULP AND PAPER PRODUCTS	**37,092**	**37,423**	**0.9%**	**115,752**	**107,548**	**-7.1%**	**14.1%**	**11.6%**
Pulp	25,798	24,757	-4.0%	76,446	70,741	-7.5%	9.3%	7.6%
Newsprint	9,706	9,456	-2.6%	35,047	27,447	-21.7%	4.3%	3.0%
Paper, Paperboard - exc. Newsprint	1,381	3,106	124.9%	3,688	8,856	140.1%	0.4%	1.0%
other	208	104	-50.0%	571	504	-11.7%	0.1%	0.1%
AGRICULTURE AND FOOD OTHER THAN FISH	**8,044**	**6,559**	**-18.5%**	**18,773**	**18,897**	**0.7%**	**2.3%**	**2.0%**
Fruit and Nuts	748	365	-51.2%	1,538	2,506	63.0%	0.2%	0.3%
Vegetables	102	27	-73.2%	375	258	-31.3%	0.0%	0.0%
other	7,195	6,167	-14.3%	16,860	16,134	-4.3%	2.0%	1.7%
FISH PRODUCTS	**5,417**	**4,428**	**-18.3%**	**12,502**	**16,956**	**35.6%**	**1.5%**	**1.8%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	2,214	1,556	-29.7%	5,533	7,376	33.3%	0.7%	0.8%
Whole Salmon; Fresh, Chilled, Frozen	760	701	-7.7%	993	2,039	105.3%	0.1%	0.2%
Salmon; Canned, Smoked, etc.	65	0	-100.0%	132	15	-88.5%	0.0%	0.0%
other	2,378	2,171	-8.7%	5,844	7,526	28.8%	0.7%	0.8%
METALLIC MINERAL PRODUCTS	**80,873**	**56,182**	**-30.5%**	**121,073**	**170,577**	**40.9%**	**14.7%**	**18.4%**
Copper Ores and Concentrates	0	29,285	NA	9,347	86,959	830.4%	1.1%	9.4%
Molybdenum Ores and Concentrates	2,632	3,834	45.7%	4,929	10,851	120.1%	0.6%	1.2%
Unwrought Aluminum	22,468	22,145	-1.4%	49,804	66,326	33.2%	6.1%	7.2%
Unwrought Zinc	284	284	0.1%	894	1,099	23.0%	0.1%	0.1%
other	55,490	633	-98.9%	56,099	5,341	-90.5%	6.8%	0.6%
ENERGY PRODUCTS	**53,417**	**43,912**	**-17.8%**	**123,109**	**121,871**	**-1.0%**	**15.0%**	**13.2%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	53,346	43,901	-17.7%	122,881	121,739	-0.9%	14.9%	13.2%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
other	71	12	-83.8%	228	132	-42.0%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**6,760**	**5,658**	**-16.3%**	**17,873**	**17,155**	**-4.0%**	**2.2%**	**1.9%**
Motor Vehicles and Parts	891	1,248	40.1%	1,518	3,099	104.1%	0.2%	0.3%
Electrical/Electronic/Communications	2,527	2,654	5.0%	4,285	4,714	10.0%	0.5%	0.5%
other	3,343	1,756	-47.5%	12,070	9,343	-22.6%	1.5%	1.0%
PLASTICS AND ARTICLES OF PLASTIC	**222**	**332**	**49.3%**	**440**	**595**	**35.2%**	**0.1%**	**0.1%**
APPAREL AND ACCESSORIES	**311**	**494**	**59.0%**	**584**	**1,006**	**72.2%**	**0.1%**	**0.1%**
ALL OTHER COMMODITIES	**8,082**	**15,650**	**93.6%**	**22,390**	**35,507**	**58.6%**	**2.7%**	**3.8%**
GRAND TOTAL	**334,957**	**317,417**	**-5.2%**	**823,103**	**925,353**	**12.4%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to the EUROPEAN UNION
– SELECTED COMMODITIES –

	MARCH			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 ($,000)	2003 ($,000)	2002-03 (%)	2002 (%)	2003 (%)
SOLID WOOD PRODUCTS	**22,788**	**24,547**	**7.7%**	**61,616**	**64,747**	**5.1%**	**13.3%**	**14.0%**
Lumber (softwood)	21,490	23,084	7.4%	55,887	60,057	7.5%	12.1%	12.9%
Cedar Shakes and Shingles	0	447	NA	319	704	120.4%	0.1%	0.2%
Plywood and Veneer (softwood)	1,021	677	-33.7%	3,938	2,920	-25.9%	0.9%	0.6%
Other Panel Products	23	48	111.0%	99	365	267.1%	0.0%	0.1%
Selected Value Added Wood Products	213	201	-5.6%	1,286	441	-65.7%	0.3%	0.1%
other	41	90	119.8%	85	260	206.1%	0.0%	0.1%
PULP AND PAPER PRODUCTS	**75,857**	**62,280**	**-17.9%**	**234,666**	**204,885**	**-12.7%**	**50.8%**	**44.2%**
Pulp	73,602	61,482	-16.5%	227,235	194,420	-14.4%	49.2%	41.9%
Newsprint	0	166	NA	0	166	NA	0.0%	0.0%
Paper, Paperboard - exc. Newsprint	2,228	633	-71.6%	7,403	10,230	38.2%	1.6%	2.2%
other	27	0	-98.2%	27	69	153.2%	0.0%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**1,714**	**1,865**	**8.8%**	**8,828**	**5,478**	**-37.9%**	**1.9%**	**1.2%**
Fruit and Nuts	73	0	-100.0%	212	74	-65.1%	0.0%	0.0%
Vegetables	58	6	-89.0%	175	12	-93.4%	0.0%	0.0%
other	1,584	1,859	17.3%	8,441	5,393	-36.1%	1.8%	1.2%
FISH PRODUCTS	**3,118**	**4,876**	**56.4%**	**9,180**	**13,026**	**41.9%**	**2.0%**	**2.8%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	709	857	20.8%	1,973	3,592	82.1%	0.4%	0.8%
Whole Salmon; Fresh, Chilled, Frozen	0	0	NA	0	0	NA	0.0%	0.0%
Salmon, Canned, Smoked, etc.	2,228	3,687	65.5%	6,463	7,587	17.4%	1.4%	1.6%
other	182	333	83.4%	743	1,846	148.6%	0.2%	0.4%
METALLIC MINERAL PRODUCTS	**2,113**	**2,816**	**33.3%**	**6,020**	**8,144**	**35.3%**	**1.3%**	**1.8%**
Copper Ores and Concentrates	0	0	NA	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	1,990	2,652	33.2%	5,641	7,610	34.9%	1.2%	1.6%
Unwrought Aluminum	106	125	17.1%	314	258	-17.8%	0.1%	0.1%
Unwrought Zinc	0	0	NA	0	0	NA	0.0%	0.0%
other	16	39	142.8%	65	275	322.4%	0.0%	0.1%
ENERGY PRODUCTS	**7,696**	**16,296**	**111.8%**	**83,705**	**87,732**	**4.8%**	**18.1%**	**18.9%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	7,696	16,294	111.7%	83,705	87,730	4.8%	18.1%	18.9%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
other	0	2	NA	0	2	NA	0.0%	0.0%
MACHINERY AND EQUIPMENT	**13,756**	**22,336**	**62.4%**	**47,369**	**64,850**	**36.9%**	**10.3%**	**14.0%**
Motor Vehicles and Parts	887	618	-30.3%	2,138	2,020	-5.5%	0.5%	0.4%
Electrical/Electronic/Communications	2,349	6,532	178.0%	10,497	13,274	26.4%	2.3%	2.9%
other	10,519	15,186	44.4%	34,734	49,557	42.7%	7.5%	10.7%
PLASTICS AND ARTICLES OF PLASTIC	**832**	**930**	**11.7%**	**1,619**	**2,190**	**35.3%**	**0.4%**	**0.5%**
APPAREL AND ACCESSORIES	**300**	**293**	**-2.2%**	**628**	**1,877**	**199.0%**	**0.1%**	**0.4%**
ALL OTHER COMMODITIES	**2,943**	**3,941**	**33.9%**	**8,120**	**10,878**	**34.0%**	**1.8%**	**2.3%**
GRAND TOTAL	**131,116**	**140,179**	**6.9%**	**461,751**	**463,807**	**0.4%**	**100.0%**	**100.0%**